

China	3	4.34
Israel	3	4.34
Denmark	3	5.00
Mexico	3	3.67

The results of the survey showed that the majority of the respondents were satisfied with their suppliers while two importers expressed dissatisfaction with the political and business climates of the exporting country. The reasons given for sourcing outside the United States included:

- not available in the United States (58.6 % of respondents);
- lower prices (37.9% of respondents);
- superior quality (3.4% of respondents);
- supply supplementary to domestic sources (3.4% of respondents).

The majority of the respondents interviewed (51.7%) indicated that the devaluation of the U.S. dollar against many currencies had increased the cost of their imports. However, just over 10% of respondents did not know the effects of the devaluation of the dollar on the cost of their imports.

Almost 60% of the respondents had not tried Canadian sources of supply. However, 75% of those respondents who had tried Canadian sources of supply reported that they were generally satisfied with the Canadian suppliers. The majority of respondents (78.1%) who had not tried Canadian sources of supply before were interested in hearing more about Canadian companies and their potential to replace increasingly expensive European and Japanese products. Those respondents who had never tried Canadian sources of supply but expressed a lack of interest in hearing more about Canadian companies noted that satisfaction with current suppliers and company policy were the reasons for this lack of interest.