

A & B FOODS
WHOLESALE/DISTRIBUTOR
580 South Alameda Street
Los Angeles, California 90013

PHONE: 213-629-3134
CONTACT: Mr. Sierra

APPROXIMATE ANNUAL SEAFOOD PURCHASES (US \$): \$3 - \$5,000,000

PRESENTLY PURCHASE:

Frozen Fish: Cod - 5# Cello; Haddock - 5# Cello; Pollock - 5# Cello; Salmon; Trout - 5# Cello; Sole; Turbot - 5# Cello

Frozen Shellfish: Sea Scallops - 5# Cello; Lobster Meat - 5# Cello; Snow Crab Clusters; Snow Crab Cocktail Claws; Snow Crab Meat; Other Crab Products

PURCHASE FROM? Iceland, Japan

HAVE OWN PRIVATE LABEL? No

WILLING TO BUY PROCESSOR LABEL? Yes

BUY DIRECT? Make direct contact. May wish to buy through intermediary

WAREHOUSE LOCATIONS? Los Angeles

COMMENTS?

"If we're going to deal with Canada, we have to have a dependable supplier. We can't be short-weighted. The supplier will have to deliver what they promise - nothing else!"

ADELPHIA SEAFOOD, INC.
WHOLESALE/DISTRIBUTOR
3024 Penn Avenue
West Lawn, Pennsylvania 19609

PHONE: 215-670-2507
CONTACT: Chuck Smith

APPROXIMATE ANNUAL SEAFOOD PURCHASES (US \$): \$5 - \$10,000,000

PRESENTLY PURCHASE:

Frozen Fish: Cod - 5# Cello; Flounder - 5# Cello; Haddock - 5# Cello; Pollock - 5# Cello

Frozen Shellfish: Sea Scallops - IQF; Lobster Meat - Canned; Snow Crab Clusters - Blocks

PURCHASE FROM? Canada, Iceland

HAVE OWN PRIVATE LABEL? No

WILLING TO BUY PROCESSOR LABEL? Yes

BUY DIRECT? Yes