

REPORT 4
88/02/02

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 87
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

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POST : 657-KINGSTON

008-TRANSPORT SYS, EQUIP, COMP, SERV.
BAHAMAS

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

TWO OFFICIALS FROM BAHAMASAIR TO BE INVITED TO CANADA IN
SEPTEMBER 1987 UNDER INCOMING BUYERS PROGRAM TO TOUR DHC
FACILITIES.

PURCHASE OF 3 DASH 8 AIRCRAFT.

MINIMUM THREE AUTO PARTS MANUFACTURERS TO BE INCLUDED IN PROPOSED
CANADIAN SOLO SHOW 10/87.

THREE NEW AGENCY AGREEMENTS, FIRST YEAR SALES
OF \$250,000.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 -----

QUARTER: 2 PROMOTE SALE OF DASH 8 TO BAHAMASAIR

ACCOMPANIED DEHAVILLAND AND ECD ON MARKETING
TRIP TO BAHAMAS. MAJOR PRESENTATION MADE TO
GOVERNMENT AT AIRLINE. DASH 8 FAVOURED
CONTENDER.

QUARTER: 3 -----

QUARTER: 4 -----