

PROGRAM RESULTS: AFRICA MIDDLE-EAST

BUSINESS ACTIVITY

During the July - September 1990 period eleven posts reported the following business activity:

44 EXPORT SALES WORTH \$336 MILLION

23 NEW BUYING CONNECTIONS/15 AGENCY AGREEMENTS

1 NEW JOINT VENTURE @ \$zero/1 LICENSING AGREEMENT @ \$0.3 M

3 FOREIGN INDUSTRIAL AND COMMERCIAL INVESTMENTS IN CANADA @ \$ zero

12 CANADIAN INVESTMENTS IN TERRITORY @ \$6 M

6 TECHNOLOGY TRANSFERS @ \$2 M

HIGHLIGHTS:

\$ 13 million sale of design engineering services (Tehran)

\$ 3 million sale of newsprint (Cairo)

\$ 2 million sale of separators (Amman)

\$ 2 million sale of engineering services (Tehran)

\$ 1 million sale of weight-in-motion scales (Riyadh)

KEY STATISTICS: for the eleven posts reporting workload information

		Missions Reporting To	
		GAT	GMT
No. Trade Enquiries	Cdn	1440	1269
	Local	961	1740
No. Investment Enquiries	Cdn	14	17
	Local	18	74
No. Business Visitors	Cdn	209	271
	Local	523	704