

TRADE AND INDUSTRIAL DEVELOPMENT PROGRAM  
 ACTIVITY REPORT  
 FOR 4TH QUARTER OF 1986 (864)

Summary for POST: Atlanta

Activity	AVERAGE TIME ALLOCATION				TOTAL TIME ALLOCATION	WORKLOAD (#)
	CANADA-BASED		LOCALLY-ENGAGED			
	TRADE	NON-TRADE	TRADE	NON-TRADE		
	%	%	%	%		
A. Servicing Export Enquiries						
from Canada	13.0	0.0	25.3	0.0	1.40	289 (Enquires)
from Territory	6.7	0.0	16.8	0.0	0.87	196 (Enquires)
B. Export Promotion Projects and Events	15.0	0.0	10.5	0.0	0.87	36 (Projects/Events)
C. Other Trade Development Activities	6.7	0.0	4.0	0.0	0.36	
D. Promotional Projects	26.0	0.0	13.8	0.0	1.33	32 (Fairs/Miss/Conf.)
E. Servicing Investment Development from Canada	1.7	0.0	2.8	0.0	0.16	19 (Enquiries)
from Territory	8.3	0.0	5.5	0.0	0.47	38 (Enquiries)
F. Service to Government						
External Affairs	6.7	0.0	7.8	0.0	0.51	57 (Reports)
OGDs,Provinces,ETC	1.7	0.0	3.5	0.0	0.19	16 (Contacts)
G. Administration						
Program Management	9.0	0.0	0.0	0.0	0.27	
Leave,Professional Dev.	0.0	0.0	2.0	0.0	0.08	
Total TID Program	94.8	0.0	92.0	0.0	6.51	
H. Other Programs	5.3	0.0	8.3	0.0	0.49	

Canadian Business Visitors: 157  
 Local Business Visitors: 72

Trade Officers: 7

Non-Trade Officers: 0

Note: Percentage values may not add due to rounding adjustment; maximum adjustment is 1 percent

COMMENTS