

*Trade Commissioners in Costa Rica now have a database of qualified importers seeking a variety of representational business from Canada. Some of these Salvadoran companies, which should be contacted directly by interested Canadian firms, are listed below. (Business persons attempting to contact these companies by phone or fax are reminded that a shortage of telephone lines in El Salvador makes it difficult at times to get through. Persistence is sometimes required.)*

• Carlos P. Guzman, Presidente, Delta Ingenieros S.A. de C.V. seeks suppliers of services and equipment for **telecommunications switching equipment, electrical power projects, substations, transformers and emergency generators**. Apartado P. 3045 CTRO. GBNO, San Salvador, El Salvador. Tel.: (503) 23-2265.

• Carlos P. Guzman, Meditron S.A. de C.V. is looking for **laboratory and medical equipment** for use in hospitals and clinics. Apartado 01-14, San Salvador, El Salvador. Tel.: (503) 26-5665/25-3894. Fax: (503) 25-4073.

• Arturo Araujo, Gerente Regional, Apollo Connection (with offices in California and Florida) seeks suppliers of **canned seafood and other food products, powdered milk, toilet paper, retail-packaged detergents, and packaging equipment for small products**. San Salvador, El Salvador. Tel.: (503) 24-4159. Fax: (503) 24-4159.

• Lois Perez Mendoza, Assistant Purchasing Manager, Sigma S.A. seeks suppliers of **machinery for making flexible packages of plastic or paper, kraft liner board, cup stock paper products, and plastic resins**. San Salvador, El Salvador. Tel.: (503) 27-1611. Fax: (503) 27-4411.

• Mario Meuendez, Proprietor, Industrias Menvel S.A. de C.V. is looking for suppliers of **duraluminum for injection molding, injection molding machinery and pharmaceuticals**. San Salvador, El Salvador. Tel.: (503) 22-1462. Fax: (503) 21-3501.

• Carlos Imberton, Gerente General, C. Imberton S.A. de C.V. is looking for suppliers of **canned seafood and pharmaceuticals**. San Salvador, El Salvador. Tel.: (503) 28-3203/25/26. Fax: (503) 28-3237.

• Jose Roberto Castaneda Vega, Gerente General, Emidin S.A. de

de C.V. seeks suppliers of **herbicides, insecticides, fungicides (dimilin, paraguat), environmentally safe insecticides, and small sprayers**. Apartado 103, San Salvador, El Salvador. Tel.: (503) 28-2044. Fax: (503) 28-1508.

• Santiago Hernandez, Presidente, Grafica Internacional S.A. de C.V. seeks suppliers of **various kinds of paper** (bond, kraft, periodical, thermal pulp, carton). Apartado 2560, San Salvador, El Salvador. Tel.: (503) 71-3528. Fax: (503) 71-3202.

• Matthijs Mulders, Gerente General, Centro Quimico de El Salvador S.A. de C.V. is looking for suppliers of **industrial raw material for pharmaceutical, food**

## Importers in El Salvador

C.V. wishes to represent, on an exclusive basis, suppliers of **laboratory and dental equipment, portable X-ray equipment, cardio vascular consumables, inoculators, and eye equipment**. San Salvador, El Salvador. Tel.: (503) 25-2494. Fax: (503) 21-3464/21-1558.

• Dr. J. Leonel Pacheco, Gerente General, Importaciones Cientificas seeks suppliers of **therapeutic equipment for respiratory ailments, sterilizers, stethoscopes, diabetic diagnostic equipment, insulin injectors and other personal medical care equipment**. San Salvador, El Salvador. Tel.: (503) 23-7270. Fax: (503) 73-0125.

• Carlos Raul Majano, Goldtree Liebes S.A. de C.V. seeks suppliers of **small (10KV-20KV) electrical generators, lamps and electrical equipment in general**. P.O. Box 195, San Salvador, El Salvador. Tel.: (503) 71-1055/2211. Fax: (503) 22-3616.

• Mauricio Diaz Soria, Liza S.A.

**and animal feed industries**. Apartado Postal 2373, Parque Industrial, San Salvador, El Salvador. Tel.: (503) 27-1550/27-1493/77-2267. Fax: (503) 27-1647. Telex: 20699.

• Margarita Velasquez de Bustillo, Electro-Parts seeks suppliers of **all types of laboratory and hospital equipment**. Condominion Lisboa cal, No. 1 Calle San Antonio Abad y Avenida Lisboa S.S., San Salvador, El Salvador. Tel.: (503) 74-4322. Fax: (503) 74-2277.

• Norma de Palacios, Delicia S.A. de C.V. is looking for a supplier of **specialty and fine paper for food and candy wrapping**. San Salvador, El Salvador. Tel.: (503) 71-6114/22-7722. Fax: (503) 71-5558.

• Jose Arturo Quijano, Presidente, Quijanos Hnos seeks **heavy vehicles, buses, spare parts and tires**. Colonia Alcolhuatan Pol. 4, #23, Ciudad Delgado, El Salvador. Tel.: (503) 76-1297/76-3205. Fax: (503) 76-3205 (evenings).