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# 1 Misicha gixilix Which Cannot Be Duplicated In Eastern Canada 

During the many years (over half a century) that we have been engaged in the music business, it has been our constant endeavor to improve our methods and to give to the citizens of this Province the very finest musical service possible.

We have, in Halifax, the finest music store east of Montreal but, believing that the interests of a community can be best seryedoby having a show room within easy reach, we have established Branch stores in several of the principal centres of the Province.
In these Branch stores, we insist on the same high standard of courteous and efficient service that prevails in our Halifax store, and we bring to you the opporfunity of inspecting our various lines, and making a personal
selection of the instrument of your choice.

## AS' TO PRICES

The fact that we are the largest music dealer in Eastern Canada enables us to purchase our instruments at the very lowest factory prices. This sav-

## REGARDING TERMS

instrument payment plan makes it possible for you to purchase a musical instrument on practically your own terms, and you may enjoy the use of the
instrument wnine paying for it.
THE-INSTRUMENTS WHICH WE HANDLE
We have always selected our various lines with the utmost care, and carry only those instruments of recognized superiority and with a well es-
tablished reputation - A glance over the list below will the truth of this statement.

## PIANOS and PLAYERS

Heintzman \& Co, pianos and player pianos are recognized as the finest in Canada co-day-only a itties of these instruments.
Shorlock Manning. This also is one of the most outstanding names in the piano trade in Canada est business integrity and real value in every instrument which they have manufaetured. Dohorty, Known all over Canada as an instrument of real merit.
Everson. Afbeautifulyinstrumentyat an extremely
low price, considering the quality low price, considering the quality,

## ORGANS

Thomas Organs have for many years been recog.
nized as Canada's best. Naturally you will find them in our show rooms-Their Church organs them in our show secially fine
are

## PHONOGRAPHS

Columbia, table upright and Console models in bia has always been built on a very hieh colum and their new Console models are the last word in phonorgaph construction. Brunswiok. One of the best known names in
phonograph industry to-day. to play all makes of records and has several exclusive features, such as an all wood oval horn.
Edison. Cabinet and Edison. Cabinet and Console models.

## RECORDS

All the latest hits always in stock both in songs
and dance records, as well as a complete list of the best standard and old favorite selections.
SMALL INSTRUMENTS
Violins, accordeons, mandolins, harmonicas, auto
harps, etc. are always avalable at our Halifax suto as well as a complete stock of strings, fittings, etc. for the various instruments.


PHINNEYS LIMITED
Over 50 Years Of Fair Dealing
WOLFVILLE, N. S.
Stores also at Halifax, Bridgewater, Kentville, Windsor

