## THE ORGANIZATION OF LABOR

BY W. J. ASHLEY, M. A., Professor of Political Economy in the University of Toronto

(FROM THE METHODIST MAGAZINE.)

But, as I said before, you cannot permanently defeat a tendency which arises out of the economic situation itself. The workmen begin to form secret unions in the teeth of the law; and—as may be anticipated with men of scant education and toilsome lives, burning under a sense of being unfairly treated-they were often guilty of course, the employers can hardly be blamed for making the most of, still clings round the name of "trade's union," and unconsciously influences the judgment of those who would oth erwise be sympathetic. But we must in fairness remember that the worst of these crimes were committed when the governing classes were maintaining a system which, in its working, subjected the men to continual injustice.

We will grant, then, to begin with, that under modern circumstances it is inevitable that workmen should seek to form unions, and that they are right in so doing, inasmuch as only through union are they in a position to make a fair bargain. But this principle carries with it certain consequences which are by no means universally acknow ledged. The first is that a union must have some sort of organization, some sort of representative officials; and that in negotiations as to wages, employers will do wall to recognize these officials, and treat with them, if there is reason to believe that the men do really look upon them as their repre sentatives. This course is desirable, if only from the roint of view of expe diency. Let us take an example from a safe distance-from Australia. The great Melbourne strike crose out of a dispute between the shipowners and the captains and mates of the small coasting ships. The latter asked for an increase in wages, and, when refused, formed a union, and affiliated themselves with the trades union organization of the country. Thereupon the shipowners professed their readiness to grant the increase, but refused to confer with the officials of the new association; they would see them as individual employees, but not as representatives of a union. Now this was in the highest degree unwise. The captains of the trading ships belonged to a different class from the great body of the unionists, and if the shipowners had just bided their time, there was great likelihood that the alliance between the new association and the federated unions would have come to an end of itself. But they chose rather to try openly and at once to break up the association; and the result has been a disastrous strike, which has brought distress to the whole community; for the demand of the shipowners was in itself sufficient to confirm the men in their opposition, if they had any spark of independence of spirit.

Of course I do not mean to say that an employer is to take the trouble to negotiate with any two or three men who claim to represent the workmen, and that he must not treat with any one else. It is a matter of common sense. If the union includes but a small number of men, the employer may fairly say that the union delegates do not really represent the mass of the work people; but when the union does really embrace most of the men, it is both unjust and imprudent not to treat with it.

Let me take another example, and this time from England; from the great South Wales strike of 1890. Here one of the chief difficulties in the way of coming to terms was that the employers refused to treat with the representatives of the unions, on the

own workpeople, but not with paid demagogues. This feeling is very natural. The unionist secretary is usually a person with more facility in speaking than the workmen; and he is able to put their case in a very telling way, and a way which is not likely to be overfair or generous to the masters. But let us look at it from the side of putes are largely determined.

down is that workmen are justified in to a final proposition. If we allow that striking, just as every dealer is justi- men have a right to combine and come fied in refusing to come to terms if he to a common agreement as to the terms thinks he can make a better bargain. upon which they will work, we cannot Of course it must never be forgotten fairly restrict them in the range of the that real success in the case of a strike conditions which they may think desiris something more than success in the able. Let me take at once the sort of particular dispute; it is not real suc- case that may be present to your minds. cess if the result is to diminish or de- Suppose the men are anxious to secure stroy the trade. And in saying that and render permanent a certain rate of strikes are justifiable, I am speaking wages. The masters, we will suppose, only of the refusal to work in itself. I are ready to grant the rise, but ask to shall be told that everybody admits it; be allowed to retain the right to em-I doubt it. Among persons of what ploy other men at the same time, nonwe may call the "better-to-do classes" unionists, either at the same or a lower there is still a strong feeling that a wage. Obviously it would be folly for strike in itself, whatever the merits of the men, from their point of view, to the particular quarrel may be, is a bad accept the proposal; for it might be thing. Two reasons are given. First, the thin edge of the wedge which that it causes great inconvenience to the public. Here I would draw a distinction. We must distinguish between forms of labor which are of im- object of the union to do away with. mediate importance to life or limb or public order, and those which are not. In the case of the former I would go so far as to make it a penal offence to leave work without notice. It is obvi- Is he to keep these non-union men in ous that we cannot permit gasworkers his employ? Of course it seems very to leave a town in darkness, or railroad hard on these men that they should be men to abandon trains en route, or po- turned adrift; but what the unions licemen to refuse to go out on a night's may urge from their point of view is duty, without word of warning. Yet (this: "We want employers to under one. If the employees in particular our terms, and try to get outside labor, out a specified period of notice, they ing to dismiss the outsiders if they are must not be dismissed without an beaten; and if they make any agreeequally long notice. But in most cases ment which they may not be able to the inconvenience is not so serious as keep, they must take their chance of of the strikers is to cause inconvenience to the public, and so draw attendinary how hard some people find it to look at a question from somebody else's point of view. Thus I have heard it remarked how unfortunate it was that the progress of the university buildings for men to strike was when there was ward.

no demand for their labor. A second reason which is given for

ground that they were "outsiders." time a favorite form of argument to with two thin, agitated legs, a body They would treat, they said, with their draw up a sort of balance sheet, and like a barrel, no neck worth mentionpresent on one side the amount of ing, dark hair, a huge moustache, and wages lost during the strike plus the a long, fierce nose like the beak of the expenditure of the union in strike pay, man who runs the bogus turf-sweep. and to argue that even if the union He has an insinuating manner which is succeeded it could never make up for partly that of a fashionable tailor and the loss. But this is a ridiculously in- partly that of a suave hair-dresser when sufficient argument. Putting on one he mentions apologetically that you are side the not infrequent case where the "rather thin at the top," his eyes are gain of a strike to the men does pay for never still, he is hurried and jerky, and the men. They realize that they have the cost of it, the true answer is that has the shinest and most pointed boots not the education necessary to enable the gain from the men's point of view in all Canada." them to put their case well; they are of a strike cannot be measured in dolnot accustomed to meet the masters and lars and cents. To do this you would talk business with them, and they feel have to know the indirect influence of themselves at a disadvantage. What a successful strike, and, indeed, of crimes which cannot be palliated. And more natural, then, that they should many an unsuccessful one. One victhe memory of those crimes, which, of gladly choose as their representative tory, or even a hard-fought battle some "outsider," with what is called where the men were defeated, may "a gift of the gab ?" And the point I make many subsequent struggles unwant especially to press is this. Sup- necessary. A successful strike, or even pose the employers have justice on an unsuccessful one that has proved their side-and, of course, unions fre- costly to the employers, may influence quently make mistakes—they will be them towards making concessions in in a much better position for urging the future rather than run the risk of their side of the argument, if they do considerable loss; and this in many not begin by arousing bad feeling, by other fields of employment. It would refusing to confer with the unionist be a narrow view of the dockers' strike leaders. Moreover, they would have which was limited to its results on the much more chance of getting public dockers themselves. Their success has opinion on their side; and public led all over England to a very general opinion is a force by which such dis- increase in the wages of unskilled laborers.

The next proposition I have to lay I advance now with some trepidation would finally get rid of the union altogether. It would create that very competition among men which it is the

Or, suppose that during a strike the employer has been able to get a few non-union men to work for him. Suppose that in spite of this he is beaten. the contract must not be a one-sided stand that if they determine to reject occupations are not to quit work with they must face the chance of their havthis; and of course one of the objects having to compensate the outsiders for the breach of contract. And again we want non-unionists to feel that if they tion to their claims. But it is extraor- choose to help the employers they must run the risk of being left in the lurch."

## (TO BE CONTINUED.)

The proposed shuffle in St. Antoine Ward is not likely to materalize withwas hindered by a strike. But then out opposition, which those sentimenpeople have gone on to imply that talists who have undertaken to hand it there was something positively wrong over will find out. The various speakin the bricklayers refusing to proceed ers at the sympathetic meeting the other as fast as they could with so noble a day assumed too much when they suptask. But the time when the public posed that the electors of this important wants certain things very much is just ward would consent to be traded off as the best time for the laborer to put for- if they were part and parcel of Ald. ward his claim. To judge from the Shorey's real estate on which he qualilamentations of some good folk, it fies. They will have something to say would seem as if the only proper time | before accepting the rejected of another

The following pen picture of the late condemning all strikes is the amount of Premier, 1s' taken from a Melbourne suffering which it entails to the strik- (Australia) exchange. We leave our ers and their families. Even if they readers to judge how near it comes to succeed, it is said, they will never be the original :- "Premier Mercier, of able to make up for the privations Quebec, whose accounts are in such a they have undergone. It was at one lamentable state, is a little fat man

ARE INVITED TO THE WAREROOMS

1824 Notre Dame St.

(NEAR MCGILL STREET,) MONTREAL

to examine their large stock of PIANOS

Knabe, Bell and Williams PIANOS

-AND -

BELL ORGANS.

Old Pianos and Organs taken as part payment, and full value allowed.

INSURANCE CO'Y (Limited.)

FIRE.

(ESTABLISHED 1803.)

Subscribed Capital . . . \$6,000,000

Total Invested Funds . . . \$8,000,000 Agencies for Insurance against Fire losses in all the principal towns of the Dominion. Canadian Branch Office:

COMPANY'S BUILDING. 107 ST. JAMES STREET, MONTREAL

E. D. LACY,

# IADVERTISEMENT

Embrace the Opportunity.

We are almost within touch of the opening of our Spring Trade. We do not affect to assume the mantle of weather prophecy when we state our conviction that the probabilities are in favor of an early "thaw out" this season. That will put an end to Clearing Sales. Regulation prices will again assume sway. Such tempting offers as the undernoted will be withdrawn. Ladies who are prudent (and who among them is not?) will therefore embrace the opportunity, while it lasts, of buying at a big discount. JOHN MURPHY & CO.

Great Bargains in Dress Goods.

Fancy Striped Dress Goods, all colors, only 8c per yard. New Dress Tweeds, all mixtures, only 150 per yard. Double Width Costume Tweeds, a large assortment, only 35c per yard.
All Wool Amazon Cloths, double width, only 33c per yard.
All Wool Henriettas, 46 inches wide, all colors in stock, only 50c per yard.
Plain Costume Cloths, all colors, from 10c per

yard. New Camel's Hair Dress Goods, all double width, only 50c per yard. New Colored Bedford Cords, double width New Colored Bedford Cords, double within and all wool, only 75c per yard.

New Paris Dress Patterns, no two alike, prices from \$6.25 per pattern.

All Wool Dress Serges, former prices 35c to 50c. Choice of the lot for only 25c per yd.

JOHN MURPHY & CO.

## Great Bargains in Black Cashmeres.

Black Cashmere only 15c per yard Black Cashmere only 20c per yard Black Cashmere only 25c per yard Black Cashmere only 30c per yard Black Cashmere only 40c per yard Black Cashmere only 50c per yard Black Cashmere only 65c per yard Black Cashmere only 75c per yard Black Cashmere only 90c per yard Black Cashmere from 15c to \$1.50 per yard JOHN MURPHY & CO.

NEW GOODS! NEW GOODS! We shall put into stock to-day our first

French All Wool Challies.

NEW GOODS! NEW GOODS! We are now showing our NEW ENGLISH

NEW GOODS! NEW GOODS! We have just received a very large assort-

Fine Fancy French Flannels, the largest assortment to be seen in the city, and all new patterns.

NEW GOODS! NEW GOODS We are now showing our first shipment of

Plain Costume Cloths, all wool and double width All colors to select from—Plain Costume Cloths are shown in all the leading houses in London and Paris

JOHN MURPHY & CO.

Melissa Proofed Garments.

## IOHN MURPHY & CO., 1781, 1783

Notre Dame street, cor. St. Peter. Terms Cash and Only One Price.

your Property and Household RE Effects, also your Places of Business and Factories, against Fire, with the old, Reliable and Wealthy

# PHŒNIX INSURANCE CO'Y, OF HARTFORD.

Head Office for Canada: 114 St. James Street, Montreal.

GERALD E. HART, General Manager. CYRILLE LAURIN, G. M. DUPUIS, GABIAS G. MAITLAND SMITH, Montreal Agents. Sub-Agents - G. M. DUPUIS, GABIAS and PERRAS.

ACENCIES THROUGHOUT THE DOMINION.

Housekeepers, look to your interests and

# BUY STROUD'S TEAS AND COFFEES.

Have you tried STROUD'S 30c Black, Green or Japan Teas? If not, do so and save 10c to 20c per lb. This is no catch, and any person finding these Teas not as represented will have their money refunded.

Stroud's Tea and Coffee Warehouse, 2188 NOTRE DAME ST. NFAR MOUNTAIN.