

am in Vancouver I am buying there in competition with someone who is buying in Montreal out of the Atlantic seaport.

Q. What I am getting at is: does your company definitely instruct you as to whether you should buy ex Vancouver or ex Atlantic?—A. Well, that is a rather difficult question to answer, because if I am in Vancouver I would get orders—naturally they are buying somewhere else—if I am getting orders in Vancouver it means that the orders are being sent there rather than to Montreal.

Q. Do you know if your company has been buying more wheat from the Argentine, let us say, since August last; you are acquainted with those figures?—A. I am not acquainted with the figures.

Q. Well, it is the policy of your company, as a general rule, to buy where they can buy cheapest?—A. They want good quality. They buy on a quality value basis.

Q. Is it not a fact, Mr. Jackson, that your company seeks to build up its business in Great Britain; one of its cardinal principles is that it should deliver the goods to the consumer at a very low cost. Price is a very important factor, is it not?—A. Price and quality.

Q. Now, to come back to this point of the difference in spread between 2 ex Vancouver and number 2 ex Atlantic, Mr. Ramsey, the chief commissioner of the Board of Grain Commissioners in 1932, before this committee on Garnet wheat—I am reading from the volume dated Tuesday, April 5, 1932—said this:—

I have found that the European will not go on record telling you what your standards are. That is not his business. He reflects his opinion in the price he offers which, after all, is the proof of the pudding.

Would you say that is a reasonably fair statement?—A. I would say so.

Q. Are we not then entitled to ask you and expect an answer to the question as to why you should be paying more for number 2 ex Vancouver than you are ex Atlantic?—A. Why we should be paying more for 2 Northern ex Vancouver?

Q. Yes.—A. We do not.

Q. Well, the spreads between 1 and 2 ex Vancouver and ex Atlantic differ definitely in favour of Vancouver as indicated by the Minister of Agriculture a short time ago?—A. I had some comparative prices last night. 1 Northern f.o.b. Vancouver, first half of June was quoted at half over July; 2 Northern $4\frac{3}{4}$ under July. Average charges, c.i.f. Liverpool would put 1 Northern at $12\frac{3}{8}$ over July and 2 Northern at $7\frac{1}{8}$ over July. 1 Northern f.o.b. Montreal in the same position first half of June $7\frac{1}{2}$ over July; 2 Northern $5\frac{1}{2}$; c.i.f. Liverpool $12\frac{1}{2}$, 1 Northern and $10\frac{1}{2}$ 2 Northern. In other words, 2 Northern ex Vancouver is quoted c.i.f. Liverpool at approximately $7\frac{1}{8}$ cents over July and by way of Montreal $10\frac{1}{2}$ over July.

Q. These figures that Mr. Jackson submits disagree with the figures submitted from the Bureau of Statistics, do they not, Mr. Weir?

Hon. Mr. WEIR: I do not know unless I check month by month.

By Mr. Davies:

Q. Why do you go back to the month of June?—A. I am just taking the next buying position.

By Mr. Totzke:

Q. Are you in a position to tell us what the attitude of your mills will be towards Garnet wheat if it were graded separately? Would they use much Garnet wheat as a separate grade owing to the difference in the requirements in milling? Would they require it separately and would they use it that way?—A. I am sorry, Mr. Chairman, I am not in a position to answer that question but, per-