

## Investment Climate

- ✓ Economic climate
- ✓ Political climate towards foreign investment
- ✓ Host government priorities
- ✓ Market intelligence
- ✓ Major Canadian investors in your market (successes, failures, experiences)

## Regulatory Framework and Operating Environment

- ✓ Institutional framework (i.e. government authorities, policies and legislation; transparency of the regulatory system; dispute settlement mechanisms)
- ✓ Investment agreements (FIPAs, Double Taxation Agreements, FTAs etc)
- ✓ Private ownership regulations
- ✓ Foreign-Trade zones/Free ports and investment incentives
- ✓ Real estate (i.e. land rights, ownership, concession of state land and leases)
- ✓ Taxation, profit repatriation and exchange control
- ✓ Human resources
  - Labour regulations
  - Recruitment
  - Compensation and benefits
  - Hiring foreign nationals
  - Termination of employment
- ✓ Financing
  - Canadian government financing institutions
  - Canadian commercial banks operating in your market
  - Domestic banks operating in your market
  - Foreign banks operating in your market
- ✓ Protection of property rights
- ✓ Infrastructure and utilities
- ✓ Environmental regulations