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# Snapshot of the Canadian Commercial Section in The People's Monarchy of Industria (PMI)

(also accredited to the Republic of Agrikol)

(PROTECTED COMMERCIAL)  
CANADIAN EMBASSY - INDUSTRIA -  
COMMERCIAL SECTION

## 1. Co-ordination Section

Include only major activities that have resource implications.

### a) Fairs / Missions / Conferences

Jan or Feb 98	Outgoing Construction Mission (CMHC)
May 1998	Americana (Montréal)

### b) Visits

October 6-17	Future Venture, Mr. Robert Roberts
October 21-22	ABC Corporation (6 persons)
August 20-25	Minister of Economic Development, Province of ABC

## 2. Reports Section

Only those reports with resource implications should be included.

Continuous updates	Summary of each priority sectors
New Trade Plan	Each officer is responsible for his/her section.

## 3. Tender Bids

List only bids of specific interest to Canadian firms for which posts are following up. Include

latest date of information in brackets.

**in design stage:** Industria Telecommunication Office — wireless telesystem tender — Canadian Telecom Unlimited is interested (May 30/98)

**on hold:** Information system for Industria Cadastral Office — interest from Canadian company XYZ Ltd. — International tender was awarded to local company — protest of anti-dumping from competitors was overruled (April 29/98)

## 4. Other

List only other issues that have resource implications for the post, e.g. market access issues, trade policy negotiations. Enter the initials of the officer who is working on the issue.

Monarchy of Industria	Health Certificates for the import of live cattle, swine, embryo (CO1)
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Agrikol Republic	Finalization of MOU between Industry Canada and Ministry of Telecommunications (CO2)
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## 5. Projects

Describe in a few words the status of the projects on which you are working, and the projects for which you think there could be results (small or large). Track all projects that have resource implications (e.g. advocacy). Take steps to protect the information and restrict the distribution of the document. Enter the initials of the responsible officer and the date of the last input.

Each problem that I solved became a rule which served afterwards to solve other problems.

— René Descartes (1596-1650)