

REPT4D
90/01/23

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 89
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :611-SEATTLE

005-ADVANCED TECH. PROD. & SERV
UNITED STATES OF AMERICA

PLANNING: ACTIVITIES PROPOSED IN POST PLAN: ANTICIPATED RESULTS:

WORKING INDIVIDUALLY WITH CDM ELECTRONIC COMPUTER & SOFTWARE
TO OBTAIN FURTHER WORK FOR CANADIAN HIGH TECH COMPANIES.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER: QUARTERLY RESULTS REPORTED:

QUARTER: 1 -----

QUARTER: 2 -----

QUARTER: 3 -----

QUARTER: 4 -----

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER: QUARTERLY RESULTS REPORTED:

QUARTER: 1 - Over 200 responses to Can Industry and govt.
- High level industrial technology presentations to DOD
- Prime Contractors meetings
- 200 & DPEC Mission to Atlantic City
- DPEC Computer Forum 1989

QUARTER: 2 of 254 queries, 110 were from Can Industry; 5 from
- initial presentation to industry manual produced
- and prepared training notes for 15 participants
- in our computer/phase 1 Prime Contractors
- class completed; DPEC mission to Atlantic City

QUARTER: 3 -----

QUARTER: 4 -----

- Providing access materials to a well
- maintained market.
- completion of 1000 sq ft office space
- DOD/DSC mission completed; new contracts
- trade fair participation; contracts received

Queries on 12 business areas received and con-
- firming process.
- successfully increased 15 times as DPEC requires
- specific information of 20-25 new high tech queries
- filed by 10 industrial comp. firms