

610 - SAN FRANCISCO

UNITED STATES OF AMERICA

TRACKING:

ACTIVITIES UNDERTAKEN IN QUARTER

RESULTS REPORTED

QUARTER : 1

MEETINGS WITH HEWLETT PACKARD, AMDAHL, TANDEM TO FOLLOW UP INVESTMENT INTEREST IN CANADA.  
MEETING WITH RAYCHEM TO FOLLOW UP ITS INTEREST IN INVESTING IN BC AND/OR ONTARIO.  
MEETING WITH SYNTEX TO KEEP INFORMED OF DEVELOPMENTS CONCERNING REVISED COMPULSORY LICENSING (PATENT) LEGISLATION.

DRIE HAS ANNOUNCED MAJOR INVESTMENT PLANS OF ABOUT \$300M IN CDA BY THESE 3 FIRMS (FEB 17 LETTER FROM DRIE TO EXTERNAL).  
COMPANY IS NOW HIRING TELECOM MAAGER IN BC AND I IS COMPLETING ITS INVESTMENT STRATEGY FOR CDA IN NEXT SIX MONTHS.  
CO MOST ENCOURAGED BY NEW LEGISLATION AND CONSIDERING PLANS TO EXPAND ITS R & D FACILITIES IN ONTARIO.

QUARTER : 2

MEETING WITH TANDEM, SUN MICROSYSTEMS, SILICON GRAPHICS, EVEREX AND NEWELL RESEARCH.

POST MET WITH TANDEM IN RATIONALIZATION PROPOSAL BEING PREPARED AND WILL BE SUBMITTED AT THE END OF Q-3 OR BEGINNING OF Q-4. POST ALSO FOLLOWED UP WITH SUN MICROSYSTEMS, SILICON GRAPHICS, EVEREX COMPUTERS. AS WELL, POST INTRODUCED CDN JOINT VENTURE KAODIDAK TO LOCAL FIRM PRODUCING CARTRIDGES FOR COMPUTER TAPE BACK-UP.

QUARTER : 3

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QUARTER : 4

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