REPORT 4 88/10/21

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM AT MISSIONS ABROAD FOR FISCAL YEAR 88 FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST : 527-OSAKA

009-FOREST PRODUCTS, EQUIP, SERVICES JAPAN

PLANNING:

ACTIVITIES PROPOSED IN POST PLAN:

IDENTIFY AND VISIT IMPORTANT CONTACTS IN MARKET FOR FUTURE PROMOTIONAL ACTIVITIES.

ORGANIZE SEMINAR IN CONSULATE FOR PROMOTION OF AWARENESS OF CANADIAN WOOD PRODUCTS WITH ASSISTANCE FROM INDUSTRY AND GOVERNMENT.

REPORT ON CURRENT AND POTENTIAL MARKET SHARE OF EXPORTERS FOR SELECTED SOLID WOOD PRODUCTS.

ANTICIPATED RESULTS:

GREATER INTEREST IN CANADIAN MANUFACTURED WOOD PRODUCTS. TWENTY CONTACTS WILL BE VISITED.

MORE AND BETTER CONTACT(S) BETWEEN CANADIAN SUPPLIERS AND JAPANESE BUYERS. SEMINARS WILL ATTRACT 20 COMPANY CONTACTS.

BETTER UNDERSTANDING OF STRATEGIES COMPANIES NEED TO EMPLOY TO GAIN ACCESS TO LOCAL MARKET.

TRACKING:

ACTIVITIES UNDERTAKEN IN QUARTER:

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QUARTER: 1 ----

QUARTER: 2 ----

QUARTER: 3 ----

QUARTER: 4 ----

QUARTERLY RESULTS REPORTED: