

REPORT 4  
88/03/16

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM  
AT MISSIONS ABROAD FOR FISCAL YEAR 87  
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

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POST :340-AMMAN

007-POWER & ENERGY EQUIP. & SERV.  
JORDAN

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

ALL SUB-SECTORS

AWARD OF AGABA II THERMAL POWER PLANT CONTRACT, EXPECTED IN MID-1987.

POTENTIAL CDN SUPPLY PACKAGE FOR PLANT REQUIREMENTS (BOILERS, TURBINES AND SWITCHING EQUIPMENT.)

FORTHCOMING SEMINARS (DEC. 86) WITH JORDAN ELECTRICITY AUTHORITY JEA FOCUSING UPON CDN CAPABILITY IN TRANSMISSION LINE SERVICING AND MAINTENANCE.

SELECTION OF 1 OR 2 CDN SUPPLIERS BY JEA FOR ANTICIPATED REQUIREMENTS.

POSSIBLE INCLUSION OF ELECTRICAL TRANSMISSION SECTOR WITHIN CONTEXT OF CANADIAN BILATERAL AID PROGRAMME WITH JORDAN.

SIGNIFICANT EXPORT OPPORTUNITIES FOR CDN FIRMS FOR SUPPLY OF EQUIPMENT IN HV TESTING AND LINE MANAGEMENT FIELDS.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 SUPPORT FOR LUMMUS CANADA/COMBUSTION ENGINEERING CANADA EFFORTS WITH THE JORDAN ELECTRICITY AUTHORITY (JEA) IN RESPECT OF ENGINEERING STUDIES FOR THE APPLICATION OF CIRCULATING FLUIDIZED BED BOILER TECHNOLOGY IN THIS SECTOR.

LETTER OF INTENT OBTAINED BY LUMMUS/CE FROM JEA FOR THE IMPLEMENTATION OF A FULL FEASIBILITY STUDY FOR THE CFB PROJECT WHICH WILL UTILIZED JORDANIAN SHALE AS FEEDSTOCK. CIDA INC. CPPF APPLICATION SUBMITTED FOR STUDY REQUIREMENTS.

QUARTER: 2 PROVISION OF ON-GOING ASSISTANCE TO LUMMUS CDA IN MARKETING EFFORTS FOR CIRCULATING FLUIDIZED BED (CFB) BOILER TECHNOLOGY TO THE JORDAN ELECTRICITY AUTHORITY (JEA).

BLDG UPON SUCCESS OF JUNE 87 CFB SEMINAR AT AMMAN, LUMMUS SUCCESSFULLY APPLIED TO CIDA INC FOR CPPF GRANT FOR SULTANI SHALE PROJECT. NEGOTIATIONS WITH JEA IN FINAL STAGES WITH STUDY SLATED TO BEGIN OCTOBER 1987.

QUARTER: 3 PROMOTION OF CDN ELECTRICAL SECTOR EXPERTISE TO JEA & POSSIBLE INCLUSION OF SECTORAL ACTIVITIES WITHIN BILATERAL DEVELOPMENT ASSISTANCE PROGRAM.

DECISION TO INCLUDE PROCUREMENT OF HIGH-VOLTAGE LAB WITH CIDA COUNTRY PROG. FOR JORDAN FOR 88-89 EXPANSION OF RELATIONSHIP BETWEEN JEA & CDN UTILITIES AS EVIDENCED BY JOINT BID WITH ONT. HYDRO FOR MAJOR CONSULTING ENGINEERING PROJ. IN YEMEN.

QUARTER: 4 -----