

BUSINESS BRISK IN TORONTO

Prominent Manufacturers Tell the Welcome Tale.

The World Interviews Some of the Chief Firms in the City and Receives Reports of Busy Times and a Most Encouraging Outlook.

Small retail establishments tell how the local trade in staples stands; large manufacturing concerns give a stable index as to the nation's commerce. A World reporter went out yesterday to feel the pulse of Toronto's leading manufacturers as to the prospects for spring trade.

Wherever The World interviewer went he found a prosperous and a confident air pervading the whole establishments. The consensus of opinion is that the outlook for business and trade is better than it was a year ago; and better than it has been for some time.

At the sumptuous offices of the Massey-Harris Co., Hon. Lyman Jones was seen. "We are too busy to tell," said Mr. Jones salutation. In some departments this massive company is working overtime, orders are coming in from all corners of the earth. The prospects for a tremendous season's business are brighter than ever. It is ever the mode of this company to "saw wood" and talk little.

Mr. W. F. Johnston, superintendent of the works, was sought, but he was busy overlooking the bicycle department and could not be seen. In this department more men are employed than ever, and they have no Saturday afternoon off. To say that the workmen are rushed is to tell the plain, unvarnished truth. Orders from Australia and Zealand are a feature of this department.

Working All Night. Mr. Robert Menzies, of the Menzies, Turner & Co. Window Shade Company exhibited the new addition to his premises as a sign of the increasing trade done here. This company has, after the Massey-Harris Company, the largest floor space of any manufacturing in Toronto. The engines are run all night long. Orders are coming in that total twice as many as last year, which was a good year. This company employs twice as many hands as it did last year. "We have nothing to complain of; we are doing a splendid business; and affairs wear a prosperous aspect," said Mr. Menzies. Fifteen hundred dollars a week is spent in labor at this manufactory; "an increasing sum," he justifies the expenditure," argued Mr. Menzies.

Prosperity and Brisk Business. At the Northern Manufacturing Company battle and sea were evident. This company works Saturday afternoon since Jan. 25; the men used to come at 7:30 a.m. but since March 1st the hour has been changed to 7. All departments feel the effect of increasing and increasing orders. Deep well pumps are being sent out to British Columbia to this establishment to aid in mining. Steam pumps of all kinds and hydraulic machines suitable for certain kinds of mining are being made to order. The gold mining boom is entirely new trade along these lines. The promise for the future is one of prosperity and brisk business," was the opinion of one of the foremen.

Working Prospects. Mr. John O. Thorn, the manager of the Metallic Roofing Company, considered the prospects for trade glowing. In his business the sales have been three times what they were this time last year. The floor space has been increased one-third, to give greater shipping facilities, in order to meet the increased demand. This company does not believe in working over time when business demands increased production—as it does now—the number of workmen is increased. "After nine hours' steady toil, increased labor does not give an increasing return," was the manager's economic statement.

Excellent Prospects. Mr. John Abell greeted The World in a fatherly manner, and said that from excellent and steady prospects for an exceptionally brisk trade. "We are running only ordinary time now, but are waiting to see which way the cat jumps," was Mr. Abell's laconic remark. This year is brighter and brisker than last year. This company is filling orders for machinery to the amount of \$50,000. A complete threshing outfit was sent out to New Westminster two weeks ago. The full capacity of the works is being utilized; the workmen work ten hours a day, with no Saturday afternoon off. "If Toronto wants large manufacturing plants here, we should give them exceptional privileges. These privileges would be paid for by the increased production that would be needed to run the establishments," said Mr. Abell in reply to The World's question concerning the building up of Toronto. Mr. Abell thought that union labor should have a uniform rate of wages over the whole province. But not for the sake of \$2.40 in Toronto, \$1.75 in Hamilton and \$1.00 in Galt.

Here Captains Than Ever Before. At the Bertram works they are doing a rushing business. It is difficult to get a man to stand still long enough to question him. The shipyard, the machine shop and the boiler shop are all working overtime in their efforts to fill the press of orders. More workmen by half a hundred are employed than ever before. This company is building two river boats to be used on the Klonike, besides numerous other craft to aid in the exploitation of Canada's minerals. The press of work has necessitated the stopping of the Saturday afternoon holiday. Prospects for the future never looked more rosy; there is a breath of confidence in the air. "Canada is on the eve of an era of pious prosperity," was the opinion of an intelligent workman.

Outlook Good. The manager of the Colman Manufacturing Company looked happy as he said, "We have got the business; let the prospects take care of themselves." The outlook for trade is good. The vast influx of population into the northern mining lands will lessen the number of unemployed and make things better here in the East, was his opinion. This company is doing more work, receiving more orders and employing more hands than it ever did. The manager did not believe in night work when "rush" work was required, more hands were added. Additional hands are employed now.

Prospects Excellent. The manager of the Gurney Foundry on King-street west expressed himself as confident in the prospects of a lucrative and extending trade was excellent. The month of February this year was a better month from a business point of view than was last year. Every department was working well; though not overtime. Orders were being sent in from all over Canada, and some from Europe. Monday the company got a large order from a firm in Scotland; and an inquiry had been received from Sweden.

Physicians Generally are Complaining

That There is Less Demand for Their Services Than Formerly.

Said a well-known practitioner recently to the reporter of a great New York daily: "I see physicians whom I know, and who several years ago were always busy during office hours, sitting in their windows reading newspapers."

This condition of affairs is due very largely to the educational work going on through the press by dispensers of proprietary medicines, as well as to the salutary effects of the medicines themselves. Scientifically written pamphlets are distributed by these firms informing the people how to care for their health, and how to live hygienically. Among recent publications none has received more attention than "The Hour of Sickness," issued by S. C. Wells & Co., Le Roy, N. Y., who will send it to you free if you cannot obtain it at your druggist. This pamphlet is especially helpful to families living on isolated farms and hamlets where the services of competent physicians are costly and difficult to obtain. Proprietary medicines, none stands higher than Shiloh's Cough and Consumption Cure, known throughout the United States and Canada for its soothing, healing and expectorant virtues.

Mrs. Jean Hamilton, Brooklyn, N. Y., says: "I was much prejudiced against so-called patent medicines until I realized in person the value of one which had cured a friend after suffering three years from distressing chills and colds. I took but four doses when my chills ceased. This experience made me believe Shiloh's Cure efficacious for coughs and colds, so I tried it and wish to recommend it to every one who needs a good cough medicine. If people live in the country, I'd advise them to keep a stock of it in their medicine closets. It will save them lots of worry about croup, coughs and the grippe, for it will stop these very quickly."

Shiloh's Cure is sold in the United States and Canada, 25c, 50c and \$1 a bottle; and in England, 1s. 2d., 2s. 3d., 4s. 6d.

Now is the Time to Get

Tea That Will Suit You....

Wala Cala Tea....

Is the Choicest Crown, and Specially Blended for the Trade by

The Cowan-Ramsay Co., Limited

14 and 16 Mincing Lane, Toronto.

LIFE AND WORK OF SAVONAROLA. A.D. GOWANLOCK'S QUALIFICATION

Interesting Lecture by Dr. Ten Broeke Before the Canadian Women's Art Association

The usual fortnightly lecture at the rooms of the Woman's Art Association was delivered yesterday afternoon by Dr. Ten Broeke of McMaster University.

Professor Mavor was in the chair, and introduced the lecturer to the large audience.

The subject of the lecture was "Savonarola," which, the lecturer said, bore upon art indirectly. It would introduce the audience to one of the most important art periods in the history of the world; a period which produced Donatello, Leonardo da Vinci, Michelangelo, Raphael, Fra Angelico and many others.

The lecturer then sketched very graphically the state of Italy at this period, in politics, religion and art. He concluded by saying that the Renaissance, continuing the lecture, traced the career of Savonarola.

At the close of the lecture, which was wrapped up in his country and his salvation from a corrupt clergy and a disbelieving people, the lecturer urged his return to Florence, where he began to preach to the vast crowds in the Duomo.

The lecturer then divided his lecture into the following heads: (1) Savonarola's relations with Lorenzo di Medici; (2) his relation to the city of Florence; (3) his relation with Charles VIII. of France; and (4) his struggle with Pope Alexander VI., all of which Dr. Ten Broeke went into most ably and interestingly, concluding with the dramatic overthrow and martyrdom of Savonarola.

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"T. A."

None Genuine Without These Letters

Stamped on Each Cigar

S. DAVIS & SONS - MONTREAL

AUCTION SALES. C. J. TOWNSEND & CO.

MORTGAGE SALE OF VALUABLE PROPERTY in the Township of York.

Notice is hereby given that under power of sale contained in a certain mortgage, which will be offered for sale by public auction, at No. 22 King-street west, Toronto, by Messrs. C. J. Townsend & Co., Auctioneers, on Wednesday, the 23rd day of March, 1898, at the hour of 12 o'clock noon, the following real estate, to-wit: A certain parcel of land and hereinafter situated in the Township of York, in the County of York, in the Province of Ontario, being composed of the west side of lot number 31 on the north side of Sherwood Avenue, in the Township of York, according to plan filed in the Registry Office for the County of York, as plan No. 676.

On the said property is said to be situated a two-story frame, roughcast dwelling house on the north side of Sherwood Avenue, Belleville.

For further particulars, terms and conditions of sale, apply to Messrs. C. J. Townsend & Co., Auctioneers, 22 King-street west, Toronto, or to the Vendor, Mr. J. H. G. Lind, at the office of the said C. J. Townsend & Co., at the hour of 12 o'clock noon, on the day of sale.

The following property will be offered for sale by Public Auction, on Saturday, the 27th day of April, 1898, at 12 o'clock noon, at the office of Messrs. C. J. Townsend & Co., No. 22 King-street west, Toronto, under the powers of sale contained in two certain mortgages which will be produced.

Terms: Ten per cent. cash at time of sale. Liberal terms for payment of balance.

For further particulars and conditions of sale apply to FRANK FORD, Vendor's Solicitor, Foresters' Temple Building, Toronto, or to the Auctioneers, Messrs. C. J. Townsend & Co., at the hour of 12 o'clock noon.

THE WM. DICKSON CO. 72 VICTORIA STREET. SALE OF THE Household Effects OF A Gentleman's Residence, No. 256 Huron Street (Corner Russell).

On Tuesday, March 29, at 11 A.M. Comprising in part New York Weber Piano, Parlor, Library, Dining Room, Bed-room, Office, and Bath, and a large quantity of Blue and White Marble, one Polishing Machine and Buffer, Shavers, Pulleys and Belting, one horse power Electric Motor, lot of Bankers, one large Grindstone, one large Sledge, one large Hammer, one set of Bob Sleighs, one Wagon, one Cutter, one Buggy, Marble Basins and Urns, and a lot of other Marble in stock.

Terms cash. FRANK FORD & CO., Auctioneers. 225.

BALIFF'S SALE WE WILL SELL TO-MORROW Thursday, March 24, 1898, At Nos. 710 to 724 Yonge St. At 11 o'clock.

will be sold in detail a lot of GRANITE and MARBLEWARE and MACHINERY, ETC.

53 Granite and Marble Monuments; 100 Markers, Scrolls and Crosses, about 200 feet of Granite and Limestone, a large quantity of Blue and White Marble, one Polishing Machine and Buffer, Shavers, Pulleys and Belting, one horse power Electric Motor, lot of Bankers, one large Grindstone, one large Sledge, one large Hammer, one set of Bob Sleighs, one Wagon, one Cutter, one Buggy, Marble Basins and Urns, and a lot of other Marble in stock.

Terms cash. FRANK FORD & CO., Auctioneers. 225.

DR. COWLING'S English Periodical Pills Sure remedy for irregular menstruation, a perfect monthly regulator, giving reliable and sure results, invaluable in all cases of female weakness, and is a box, post-paid to any address.

Dr. Cowling, 128 Yonge-street, Toronto, Ont., and by druggists.

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