

REMUNERATION.—We pay the astonishingly large commission of twenty-five per cent. In this way we wholesale the Tea to the Agent, who makes what profit the retailer would have. To show you that splendid wages can be made at this rate of remuneration, let an illustration be given:

Suppose you take orders for \$5 worth of Tea per day, that will bring you \$7.50 per week; \$10 per day will bring you \$15 per week, or \$780 per annum; \$20 per day will bring you \$30 per week, or \$1560 per year, and so on. Our agents have sold as high as \$250.00 in seven days, and \$20 per day is only the average. Every household uses Tea, and keeps needing it the year round.

FREIGHT OR EXPRESS.—On all orders exceeding \$25, we will pay half the freight or express. No other house does this.

CASH OR SECURITY.—Unless you can send cash with the order, less the commission, we require a bond of security, to be signed by the agent and some substantial friend. This is the only plan under which we feel at perfect freedom with our agents, and is better for all concerned. The bond only binds you to return the money for the goods we send you.

BE PROMPT.—Lose no time. Send for an outfit and get to work, or others will, and you will lose a rare chance. If you prefer to give security, send for a form of bond.

EXTRAORDINARY INDUCEMENTS.

It is a fact that the more Tea we sell the greater bargains we can give to our customers, and with a view to stimulating agents to their fullest efforts, we offer the Extraordinary Inducements referred to below. We guarantee, at the same time, that we make no difference whatever in the quality of the Tea, and that we will refund the money in every instance where the fullest satisfaction is not given. With an order for \$20 worth of Tea, at any price, we will send, as a premium,

◁ A Beautiful Set of Gold Band China ▷

comprising forty-four pieces. These tea sets are of the finest English make, and fit to grace the table of a prince. They are really a chaste and lovely gift. This premium is within the reach of almost every lady as well as gentleman who can organize a club among her or his