

Canadian Perspectives

Mr. Roy Parsons, Director of International Sales,
International Road Dynamics Inc., Saskatoon, Saskatchewan

Team Canada opened doors and provided International Road Dynamics with an excellent opportunity to gain additional market credibility. We anticipate significant long-term opportunities in the region in part as a result of the mission.

Mr. Bernard Poulin, President,
Le Groupe S.M. Inc., Longueuil, Quebec

I believe that the Team Canada visits provide a lot of incentives to local government to get the projects on track and moving. It is a great catalyst, it makes things happen.

Mr. Kelly R. Smith, President,
Presson Manufacturing Ltd., Nisku, Alberta

The Team Canada approach allowed us to secure a project with the National Petroleum Company of Pakistan (OGDC). Prior to this mission, OGDC did not recognize Canadian companies in the oil industry. The Team Canada mission has changed this.

M^{me} Claudette L'Heureux, Vice-President of International
Development, Les Produits Franco Ltee., Mathias, Quebec

The benefits are great! It gets things moving, starts a chain reaction between us and the partners, gives companies a higher and better profile, and opens the way for interaction and possible mutual assistance among participants.

Mr. Edward Dawe, President,
Northland Associates Ltd., St. John's, Newfoundland

A worthwhile trip. The association of a small firm like us with Team Canada provides a level of credibility that would be difficult to obtain on our own.