

# Phoenix Piston Hydraulics Inc.

## Export Contact

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President

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## Equipment/Services

SURFACE MINING

Ancillary Vehicles

Crawlers & wheeled dozers/  
crawler loaders

Graders

Opencast & Open Pit Mining Excavators

Hydraulic excavators

Wheel loaders

## Company/Product

Phoenix and its predecessor company commenced operations in 1984 from its base in Edmonton, Alberta, Canada. A subsidiary with full plant facilities commenced operations in 1993 in Santiago, Chile. The company specializes in rebuilding high pressure hydraulic piston pumps and motors used on mobile equipment. Rebuilding generally offers substantial cost savings when compared with new replacements.

Phoenix operates from two state-of-the-art facilities in Canada and Chile. Both plants are equipped with large test benches that enable the company to test the largest hydraulic pumps at maximum flow and pressure. Plant staff have years of experience in remanufacturing these complex high pressure units. Repairs are also performed on large gear boxes including the propel and swing transmissions used on mining shovels. The plants are stocked with a large inventory of rebuilt exchange units and spare parts ensuring customer machine downtime is kept to a minimum. Hydraulic repairs are performed on mobile equipment used in the mining, forestry, construction and marine industries.

Phoenix markets its specialized services to mining operations throughout North and South America. Sales representatives are located in Colombia, Brazil, Chile and Peru. Phoenix is interested in establishing distributors or direct contacts in South Africa and Australia.

## Geographic Marketing Activity

### Active

Brazil  
Chile  
Colombia  
United States

### Interested

Argentina  
Australia  
Brazil  
Congo  
Ecuador  
French Guiana  
Guyana  
Mexico  
Peru  
South Africa  
Venezuela  
Zaire

## Alliances/Contacts Sought

Agents

Distributors

Joint Ventures