

# Unifin International Inc.

## Export Contact:

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## Products

AIR POLLUTION CONTROL

Central Air Handling Systems  
Heat Exchangers/Energy Recovery

## Company/Product

Unifin International Inc. is a leading designer and manufacturer of industrial heat transfer equipment. It was established in London, Ontario in 1920. As the company's products gained wider recognition, the business grew into the United States and international markets. During this same period, Unifin acquired two additional production facilities, Cardinal Pumps and Exchangers in Salem, Ohio, and Universal Exchangers in Montreal. In 1991, Unifin was acquired by Koch Industries and became a member of the Koch Heat Transfer Group. Koch is one of the largest privately held corporations in the U.S. with over 12,000 employees worldwide.

Unifin International's main product lines are electrical apparatus coolers and steam air preheaters for boilers and incineration plants. Electrical apparatus coolers include transformer oil coolers and pumps, surface air coolers for hydroelectric stations, and coolers for large motors.

## Current Geographic Marketing Activities

Unifin products are installed in power stations, pulp and paper mills, and incineration plants around the world. Major markets are located in Canada, the United States, Japan, Scandinavia, and the NIC's.

## Contact Sought

Unifin would like to develop contacts with power utilities in Africa, Latin America, and South East Asia with the goal of replacing the existing heat transfer equipment. Unifin has the experience and expertise to match the performance and dimensions of heat transfer equipment manufactured by other suppliers.