REPT4D
90/04/05

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 89
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :610-SAN FRANCISCO

005-ADVANCED TECH. PROD. & SERV
UNITED STATES OF AMERICA

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:	ANTICIPATED RESULTS:
COMPUTERS HARD/SOFTWARE & COMP	
CONTINUED QUALIFICATION OF CDN REPS TO ASSIST CDN FIRMS WITH MORE LOCAL REPS AWARE OF CDN FIRMS,THERE WILL BE MORE	LOCAL EXPOSURE FOR CDN PRODUCTS.
MEET W/PROC OFF OF MAJOR COMPUTER MFRS IN SILICON VALLEY SALES	
CANEXPO SOLO SHOW TO INTRO CDN FIRMS TO LOCAL PARTNERS SALES	
DISCUSS SOURCING OPP FOR CDN FIRMS W/SUBSID OF LARGE LOCAL SALES	
OTHER ELECTRONICS	
DEVELOP CONT & MANU ON HOW TO USE OEM,VAR,RETAIL DISTRB FOR MORE CDN SOFTWARE CARRIED BY U.S.A. VENDERS	
NEWSLETTER	
DISTRIBUTION AGREEMENTS SIGNED	

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:	QUARTERLY RESULTS REPORTED:
QUARTER: 1 -----	
QUARTER: 2 -----	
QUARTER: 3 -----	
QUARTER: 4 -----	