

Pearl Seaproducts Shines With Canada Export Award Win

If you're dining at the Beverly Hills Hotel and decide to try the oysters, you may be surprised to learn where they come from. Internationally renowned chefs are choosing oysters from Pearl Seaproducts, of Sechart, British Columbia, selected from the cold, clean waters of the Sunshine Coast, British Columbia.

"By suspending oysters in custom deepwater trays we avoid low tide twice daily, which allows them to grow 24 hours a day," says Sam Bowman, President and CEO of Pearl Seaproducts. "This also results in a milder flavour, with a crisp, clean taste, something that has been recognized in our industry."

With over 30 million oysters under cultivation today, about 80 per cent of the company's farm-raised oysters are sold in export markets. www.pearlsea.com



Sam Bowman



Rob Bakshi

Silent Witness Makes Some Noise With Canada Export Award Win

Silent Witness of Surrey, BC has taken video monitoring and security one-step further with true digital turnkey solutions.

"Before we entered the market there were many steps that had to be undertaken to set up a functional monitoring system," says Rob Bakshi, Chairman, President and CEO of Silent Witness. "Even if a system was installed and maintained properly, picture quality was compromised by the limitation that videotapes offer. With digital video systems, the camera provides clean, visible images and it only records when movements are made, eliminating endless hours of meaningless footage."

www.silent-witness.com

Wescam Shines The Light on Export Success

Wireless camera technology provided by Flamborough's (near Hamilton) Wescam Inc. offers full turnkey visual information solutions worldwide. Wescam's technology is also being used on airplanes, naval vessels, airships and racing cars, including the NASCAR racing series.

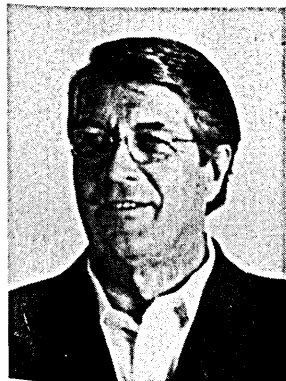
"We've been successful in many different niches, in some cases very large niches, mainly due to the sound technology that our systems offer," said Mark Chamberlain, President and CEO of Wescam Inc.

From a team of 70 people in 1994, through market growth and international acquisitions, the company now employs over 460 people and achieved \$50 million in export sales in 1999.

www.wescam.com



Mark Chamberlain



Klaus Nienkämper

Nienkämper Decorated with Canada Export Award Win

Conventional thinking would have it that tables remain as surfaces where objects are placed. With finely crafted tables that help project sound and images, Scarborough, Ontario's Nienkämper Furniture & Accessories wouldn't seem to know the meaning of conventional.

With 80 per cent of their export related sales generated from the US marketplace in 1999, Nienkämper plans to develop a stronger presence in Asian, Latin American and most importantly European markets.

"Most major corporations in North America have adopted our office solutions as part of their overall standards program," said Klaus Nienkämper, founder and President of Nienkämper Furniture & Accessories. "International patents will soon allow us to compete in the European market where we hope to impress new clients with our functional designs."

www.nienkamper.com