ECONOMICAL

Fire Ins. Co. of Berlin, Ont.

Cash and Mutual Systems.

\$ 300,089 52 15,307,774 12 36,300 00 JOHN FENNELL, President.

GEO. LANG,
Vice-President.

Manager

The Canada Accident Assurance Co.

Head Office, MONTREAL.

A Canadian Company for Canadian Business. ACCIDENT and PLATE GLASS. Surplus 50% of Paid-up Capital above all liabilities
—including Capital Stock. R. WILSON SMITH,
President T. H. HUDSON, Manager.

Toronto Agts.—Medland & Jones, Mail Bldg.

The Dominion of Canada Guarantee & Accident Ins. Co., Toronto, Ont.

BONDS for the fidelity of employees. COMPENSATION for accidental injuries.
INSURANCE against sickness.

GEO, GOODERHAM, J. E. ROBERTS, Gen Manager

Manchester Fire Assurance Co.

ESTABLISHED 1894.

\$13,000,000 Assets over . . .

Head Office-MANCARSTER, Eng. WILLIAM LEWIS, Manager and Secretary. T. D. RICHARDSON, Ass't Manager

Canadian Branch Head Office-TORONTO.

The Dominion Life Assurance Co. Head Office, WATERLOO, ONT.

Progress in 1900

The 20th Century fit ds this Company in a splendid position. Security, solidity, progress and equity are our watchwords. We have increased our Subscribed Capital from \$257,690 to \$400,000.

We have increased our Paid-up Capital from \$64,000 to \$100,000.

We have placed all our old business on a 4 per cent. Reserve Standard—higher than Government requiremen s. We have increased our Surplus over all Liabilities from \$21,210 to \$35,852.

We have increased our Assets from \$416,897 to \$539,266. All forms of regular sound life and endowment assurance are issued.

AT See an of our Agents or write Head Office for partiulars.

THE

Queen City Fire Ins. Co.

ESTABLISHED 1871.

Hand-in-Hand Ins. Co.

FOUNDED 1873.

Fire and Plate Glass

Millers' & Man'f'rs' Ins. Co.

STABLISHED 1885.

The Fire Ins. Exchange Corp'n

INCORPORATED 1886.

Special rates on all risks that come up to our standard.

Head Offices-Queen City[Chambers, Toronto SCOTT & WALMSLEY, Underwriters

HARDWARE.—Since the opening of navigation, on the upper lakes, and the starting in of fine spring-like weather, people throughout the country have been impressed with the idea that they need their small hardware goods right away. The consequence is that wholesalers are extremely busy. The only change of prices lately has been in glass, a general advance on stock goods having been arranged by the dealers in this country, owing to the strong situation in Germany, consequent upon the high cost of manufacture, etc. The metal trade is holding its own, and prices remain firm at the figures which have been quoted for the past two weeks. The Lanarkshire iron trade has been hampered owing to strikes. HARDWARE.—Since the opening strikes.

HIDES AND SKINS.—Hides, both cured and green, continue easy, the supply being large, with but slack demand. In Chicago, a firm market is reported for common dry hides. Tallow remains about the same.

Wool.—No change for the better has taken place in the wool market. If anything, the conditions in Boston are less favorable, so there appears to be but slight prospect of any amelioration for some time to come.

BRITISH STABILITY.

The following remarks are possessed of all the more authority, coming, as they do, from an American source, the Engineering Magazine, of New York:

To the outside world, the most impres-

sive lesson of the Queen's death is the magnificent stability of British institutions and the British commercial system. Not a wheel stopped, save as a token of reverence; not a tremor in values disturbed financial centres; not an uneasiness or ed financial centres; not an uneasiness of uncertainty as to national politics caused business undertakings to waver or hesitate. Compare this with the quadrennial upheaval in the United States, where economic legislation of every kind is the football of politics, and industry follows with uncertain feet now artificially raised on an unestable platform of protection with uncertain teet now artificially raised on an unstable platform or protection, now sinking back from the morass of free silver, certain of nothing but uncertainty with every change of chief executive. The "demise of the Crown" demonstrates anew England's industrial strength, and those who are ready to cry her downfall before her industrial rivals would do well to remember that this stability of commercial organization outweighs much mechanical aptitude. Machinery can be bought, skilful brains and hands can be hired; but stable, political and commercial systems are of slow growth, and not soon attained.

A WOMAN AND AN UMBRELLA.

"Why is a woman like an umbrella?"

why is a woman like an umbrella?" asked the exchange editor.
"Because she's made or ribs and attached to a stick," replied the information editor. "Why is—"
"Wrong. Guess again."
"Because she always has to shut up when—"

Naw! You fatigue me." "Because she stands in the hall and

"Naw! It's nothing about standing in the hall."
"A woman is like an umbrella because

nobody ever gets the right one.

is—"
"Ring off! That isn't the answer, either."

"It's a better one than you've got." "Don't you rekon I know whether it is or not? Whose conundrum is this. yours or mine?"

"Well, she's like an umbrella becauseit isn't because she fades with age, is it?"

More than a Billion Of Dollars

On December the 31st, 1899

The Mutual Life Insurance Co. of New York

RICHARD A. McCURDY, President

Had \$1,052,665,211 of Insurance in Force.

It has paid Policyholders since 1843, \$514,117,946

And now holds in trust for them \$301.844.537

Careful Investments, Liberality to the Insured, Prompt Payment of Claims, The most Liberal Form of Policy, Loans to the Insured

Have Brought These Great Results.

Reserve Liability, Dec. 31, 1899, \$248,984,609

Contingent Guarantee Fund, \$47,952,548

For full particulars regarding any form of policy apply to

THOMAS MERRITT, Mgr. 31-33 Canadian Bank of Commerce Building, Toronto, Ont.

WATERLOO MUTUAL FIRE INS. CO.

ESTABLISHED IN 1863.

HEAD OFFICE.

- WATERLOO, ONT.

Total Assets 31st Dec., 18938349,734 71 Policies in Force in Western Ontario over 18 000 00

GEORGE RANDALL, President.

JOHN SHUH, Vice-President

FRANK HAIGHT, Manager.

JOHN KILLER Inspector

62nd YEAR

THE "GO

FIRE INSURANCE CO. Head Office, GALT, ONT.

Total Losses Paid...... \$1,932,419 89 407,288 07 230,860 27

Both Cash and Mutual Plans

PRESIDENT, HON. JAMES YOUNG VICE-PRESIDENT, A. WARNOCK, Esq. Manager, R. S. STRONG, Galt.

OF INTEREST

Every man investing in a Life Policy and every Life Insurance Agent should read the statement of

Interest Earnings of Life Insurance Companies

published by INSURANCE AND FINANCE CHRONICLE of Montreal, of date December 21st, 1900. Reference to that statement will satisfy both buyer and seller that it pays best to do life insurance business with and for

The Great-West Life Assurance Co.

According to that statement the average rate of interest earned in 1899 was
By Canadian Companies, 4.52 per cent.
By British Companies, 3.92 per cent.
By American Companies, 4.69 per cent.
While **The Great-West Life earned 6.50** per cent.
A few openings in good districts for good agents.
Address Head Office. Winnipeg, or Branch Office in Toronto, Montreal, St. John, N.B., Vancouver, B.C. or Victoria, B.C.