### J. GRADOCK SIMPSON & GO'S.

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THE

## Real Estate Record

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There was a perceptible improvement in the real estat market during the month of December, and while this may be attributed partly to the usual desire in the closing month of the year to complete and record purchases under negotiation, the facts still remain that the inquiry for property was good, and the business transacted was satisfactory. The recorded transfers, amounting to over one million dollars, and the varied character of the transactions, show that the month was not altogether a holiday one. St. Antoine Ward was by for the largest contributor to the business of the month, and with St. James Ward, furnished about onehalf of the sales recorded.

Mortgage loans have been somewhat more difficult to place for the last two or three months, and lenders are disposed to be very conservative as to margin of security.

Taking it altogether the year 1899 was a dull one from a real estate point of view, but there were in it all through, elements of encouragement, and it was better than the previous Business had improved in almost every other line, and every one interested in real estate in this city. felt that the time was near at hand when the realty market would also feel the effects of the general improvement in business. There has been no speculative demand, and very little of a purely investment nature. All purchases have been for actual use, either for residential occupation, or to meet mercantile needs arising from improvement in business. This improvement has at last made itself felt in a better renting demand for warehouse, store, and office accom-

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