

The rooms have been constructed and furnished with special reference to their use. From the office the visitor passes to the parlor, which is large and well appointed, having cases on the sides which are kept the most beautiful and expensive cases of furniture, in every detail of the fittings and furniture, is in the best of taste, and when arranged for chapel use has not the faintest appearance of ever being used for any other purpose, although when not in use as a chapel it serves as a very pleasant parlor and reception room.

The trimming room back of the chapel is provided with drawers and receptacles where everything not in use is kept out of sight and free from dust.

For the embalming room every late improvement has been provided to the end that the mortal remains may be embalmed in the best manner possible known to modern science.

It is worthy of remark, too, that in the fittings and arrangements every late improvement known to science has been provided, not only to guard against infection, but to remove from view the depressing appendages of the sad office of the undertaker called upon to perform.

Mr. Hayward is a Justice of the Peace, a member of the British Columbia Board of Trade, is thoroughly identified with the interests of the city and Province, and too favorably known to need any personal eulogium from the writer. His acquaintance and business extend to all parts of the province. Many orders are received by mail, and all orders received are given prompt and careful attention.

#### VICTORIA STEAM LAUNDRY.

152 Yates Street.

Comparatively few people, who have not been to a considerable extent, possess a modern laundry, realize to what importance the business has grown, in the last few years. If enterprises were to be measured by the amount of money paid out in wages, the modern laundry might justly claim a position among other enterprises we have been accustomed to think of far greater importance.

The perfect modern laundry may be said to have had its birth at Troy, New York. It was in that city that the first modern laundry machinery was made, and the first laundry opened.

The Victoria Steam Laundry is the largest in the Province, and the only one in Victoria. It was established in 1891 by Messrs. McCormick, Arthur & Co. The present management is Messrs. D. J. McIntosh & A. F. McCormick, and the plant is furnished complete with the latest improved Troy Laundry machinery.

Mr. D. J. McIntosh is a native of Canada, but has been four years in British Columbia. He learned the laundry business in Eastern Canada, and is a thorough and experienced laundryman. Mr. A. F. McCormick is a native of Ontario, Canada, but has been over the Pacific coast for eighteen years.

Both members of the firm give their personal attention to the management of the Victoria Steam Laundry; and they employ from twenty-five to thirty people. Their policy is to give white heat, and respecting the class of work done we may say that it is uniform in excellence, and approaches perfection as nearly as can be done by the most competent experts.

Besides the general laundry work for families, and the laundry work for the Canadian Pacific Navigation Co., and for all the leading hotels of Victoria, they make a specialty of fine laundry work for gentlemen. A considerable business is done with the smaller towns over the Island and Province and packages received by express are given prompt attention.

The system of marking and checking employed is the most perfect yet devised and possible mistakes are reduced to a minimum.

Messrs. McIntosh & McCormick are well and favorably known in business circles, and have done much to raise the steam laundry business to the important position it occupies in Victoria.

#### VICTORIA IRON WORKS.

Hinton & Penney, Proprietors, Pembroke Street.

There have been few firms formed in Victoria in recent years which gave better promise of a successful career, or met with so ready and flattering a recognition of merit from the public, as Messrs. Hinton & Penney. The new law firm, organized by the association of Messrs. H. W. Hinton and J. Penney, have come into possession of the extensive manufacturing plant until recently owned by the Victoria Iron Works Co., Limited. The public is familiar with the unfortunate circumstances which preceded the disposal of this valuable plant; and our readers will be glad to know that the property is now in possession of men who, by training, experience and character, are in every way capable and worthy of public confidence and patronage.

Messrs. Hinton & Penney are both skilled construction engineers of experience. Mr. Hinton was for some years employed by Hawthorn Leslie's, at Newcastle-on-Tyne, and also for some time with Kitson & Co., of Leeds, the largest private locomotive engineers in the world. Mr. Penney gained his experience with Messrs. Charles, of Hull, and Roby & Co., of Lincoln, England. Mr. Hinton has been two years in British Columbia, and is well known as a highly skilled mechanical engineer, and was for some time with the Victoria Iron Works Co. in the Province, and is also well and favorably known, especially in sailing circles, he having been interested in three sailing schooners.

We reprint the following appropriate statements from a letter issued by Messrs. Hinton & Penney under date of August first:

"We have the honor to inform you that we have acquired, and taken over the entire business, and stock in trade, machinery and premises lately belonging to the 'Victoria Iron Works Company, Ltd.' and that it is our intention to carry on the business of engineers, machinists, iron and brass founders, under the firm name of the 'Victoria Iron Works' at the above premises.

The business will be carried on under entirely new management, and will in no way be connected with the late Company or those concerned with it.

Should you favor us with your patronage, we can guarantee that all work shall be done in a thoroughly workmanlike manner, and none but the best materials shall be employed.

We can assure you that you will find our work will compare favorably, both as to quality and price, with that of any firm in Western Canada."

It might have been added to the above that Messrs. Hinton & Penney have been to considerable expense in refitting the plant, and in putting in new modern machinery; and that they will make a specialty of mining and architectural work, but their whole range of work will be as wide as that of any establishment in Western Canada, and will include saw mill machinery, engineering, marine and stationary engines, etc., and repairing in all its branches.

It is gratifying to note that Messrs. Hinton & Penney begin business under most favorable auspices. Their commissions in hand and work already begun include a contract for Turpe's new marine railway, the east iron work for the new gasometer at Nanaimo, and others of less importance.

The Victoria Iron Works has a capacity of employing seventy-five workmen. It is not too much to say that under the able management of Messrs. Hinton & Penney the plant will rank in every respect first-class. These gentlemen are not only thoroughly acquainted with construction engineers, but, as well, acquainted with every part of the business. They are comparatively young men, full of enthusiasm in their work, and sure to succeed.

#### T. S. FUTCHER.

General Importer, Tea, Rice, Matches, Japanese Curios, Etc.

Mr. T. S. Fitcher is well known as a general importer and as proprietor of the Japanese Bazaar. His business embraces quite a number of varied lines, as tea, matches, silks, and silk goods, embroideries, rugs and matting, corsets, and other articles. He imports corsets, fans, gloves and fancy goods from France and Germany; and is sole agent for British Columbia for Stansbury's lavender water, made in London, England. He has built up an extensive business in Japanese plants and bulbs, and in fact does a general importing business.

Mr. Fitcher makes frequent trips over the principal cities of the Province in the interests of his jobbing trade, and does a large business, both locally and over the entire territory commercially tributary to Victoria. He makes a specialty of indent orders for every kind of merchandise, either in cargo lots or less quantities.

The Japanese Bazaar at 41 Fort Street, is one of the most attractive resorts for all lovers of the beautiful in art, and the unique and novel in design in staid and modern Japanese goods to be found in the Province. The stock carried for retail includes fine porcelains and cloisonne, silk goods, shawls, dressing gowns, smoking jackets, fancy Japanese lanterns, for illumination and lutes, lacquered ware, enamel ware, bamboo furniture, paper ware, rugs, matting, and all kinds of Japanese goods and curios, as well as French corsets, gloves, fancy goods, etc.

It may not be known, but styles in Japanese goods are as capricious as fashions in the matter of dress in Europe, and it is because of this class of work done in the house, that Mr. Fitcher maintains a purchasing office in the great manufacturing cities of Japan, and Mr. Fitcher makes it a point to have new and frequent consignments of styles in all seasons. Each monthly steamer arriving in Victoria brings a consignment of the newest styles of goods.

Mr. Fitcher carries the largest stock of goods of the kind on the Pacific coast, and he is able to supply the demand for goods of that no other house in British Columbia.

#### PITZER & LEISER.

Importers and Wholesale Dealers in Wines, Liquors, and Havana Cigars, 18 Yates Street.

This house was established in 1868, and was, until 1883, when the present firm succeeded to the business, known as Bouchette & Co.

Mr. Luke Pitzer, of the present firm, has been for twenty years a resident of British Columbia, and was for a number of years connected with the old firm. Mr. Pitzer is a German by birth, a brother of other well known and popular merchants of his name in Victoria, and his name is well known, both to the trade and to the public.

This house has been known for many years as carrying one of the most complete and extensive stock of goods in its line in the Province; and it is hardly necessary to say that the business experience, ample capital, and the firm's business of the new firm, give ample assurance that the house will not only be kept up to the high standard of the past, but that the high standard of the past will be maintained, but that the wants of patrons will be better served in the best possible manner.

Messrs. Pitzer & Leiser are importers and wholesale dealers in wines, liquors, and cigars. They import direct, and make a specialty of the French wines and brandies, and fine American and Scotch whiskeys. They are general agents for Mumm's champagne, and for the highly celebrated Pabst lager beer. The house sells exclusively at retail, and, besides doing an extensive local business, has a trade extending to the extreme limit of the territory commercially tributary to Victoria. The firm has one travelling man who visits the principal towns and trading points of the Province, but the well known and high character of the house brings to it an extensive trade from patrons who have been dealing with the house for years, and whom, having every confidence in the known honest methods of the house, it is entirely unnecessary to send a solicitor to. They know what they want, and know, too, that no house in British Columbia is better able to supply their wants, and will do so in a more satisfactory manner.

Messrs. Pitzer & Leiser are members of the Board of Trade, and are as thoroughly identified with the general prosperity of the city as they are with its business interests. In the future, it is proposed as there has been in the history of the contemplated British Pacific railway, it would be manifestly out of place to suggest comparisons, but it may be said that Messrs. Pitzer & Leiser are heartily in accord with the general wish and determination of the public that Victoria shall have the great railway system desired.

#### WEILLER BROTHERS.

Manufacturers of Furniture, and Importers of Crockery, Glassware, Wall Paper, Carpets, Linoleums, and Every Description of House Furnishing Goods.

There are a few business houses in British Columbia that are so far in advance of their competitors, in all that pertains to modern business house of the first-class, as to stand practically alone and without a peer. The subject of this sketch is one of them; and those who, in some one or two lines, compete with this great house for public patronage and favor will not presume to deny the truth of our statement, or the fact that, taken as a whole, this is by far the largest business house of the kind in the Province.

It is gratifying to note that this house is a new and a product of British Columbia. The business was founded by Mr. John Weiller, in 1864. Such was his enterprise and ability that his factory soon supplied a large and increasing local demand and his trade extended to remote parts of the Province. Besides enjoying the reputation of a successful business man, Mr. Weiller reared up four sons, the business, who in association a few years since relieved their father from all business cares, and have since conducted the affairs of the house which has become widely and favorably known as Weiller Brothers. The four brothers, George, Charles, Joseph and Otto, have each their separate department, and all work harmoniously together for the good of the firm.

The factory, with a capacity for seventy-five hands, and which has been well known for its product of plain and fine furniture, its carvings, its upholstery, its bank and office fittings, and its fine painted work of every description, has long been the pride of Victoria and the Province. It must now, however, take second place to that of the store, which has become widely known, and may be said to be the pride of the Province, the beautiful and tasteful and furnishing goods, from kitchen to parlor, and from basement to roof.

The store building is 90x190 feet, and three stories high. Within the last year important modern improvements have been made in the arrangement of the departments. The glassware and china departments, always one of the finest in the Province, since the late improvements have been made, more than play off by a superb apartment, 30x30 feet in extent, devoted to the display of carpets, rugs, curtains, wall paper, and ceiling decorations. The display of imported and domestic goods in this department are unequalled in the Province, and many of the most celebrated artists of the continent. Pianos and organs are sold upon three plans of payment, namely, for cash, on time, and on the installment plan.

An added capital, favorable eastern connections, and a thorough knowledge of the business enables this house to sell pianos and organs upon most reasonable terms, and at prices to compare favorably with those of Eastern houses. The range of territory that the firm has regular agents in Vancouver, New Westminster, Nanaimo, Wellington and Calgary, and a large and increasing business is done by mail and express with many other points in British Columbia.

Mr. Hearne looks after the outside interests of the firm, while both Mr. McCann and Mr. Renfrew are practical, as well as scientific dyers and cleaners, having learned the trade thoroughly in Scotland, and having had more than twelve years experience each. They have brought the art of cleaning and dyeing to a state of perfection unexcelled in any city on the Pacific coast; and their range of work includes practically everything from carpets to feathers.

The most delicate stains are removed without the slightest injury to the fabric; and carpets are taken up, cleaned and relaid in the best style. A specialty is made of gentlemen's clothing, and a tailor is kept to do repairs, make alterations, and to make new suits. The people of this city and Province are, for the most part, a cultured and music loving people. Given an opportunity to buy cheaply and upon easy terms, they will avail themselves of it. Music helps to make the home cheerful. A cheerful home keeps the children longer under the home roof. Things being equal, the child that remains longest at home, and parental guidance makes the best man or woman.

We should not omit to add that the house is agent for "Remington" typewriters, for J. & J. Taylor's fine line of billiard and pool tables, and for the people of this city and Province are, for the most part, a cultured and music loving people. Given an opportunity to buy cheaply and upon easy terms, they will avail themselves of it.

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#### THE BANK EXCHANGE.

G. C. Sauer, Proprietor, 26 Yates and 56 Langley Streets.

The Bank Exchange is the business man's resort of Victoria. The house was established in the early 'sixties' by Mr. Luke Pitzer. The place became immediately popular, and its opening was conducted as a first-class hotel.

Mr. G. C. Sauer was first connected with the house in 1883, as an employee of Mr. Wm. Loshe, then owner of the Bank Exchange, and under the proprietorship of Mr. Loshe, as a partner, who was his trusted friend and adviser. This always popular resort gained new prestige, and, with the city, put on a new place in its employer's regard that he made him his partner, and on the demise of Mr. Loshe, in 1888, Mr. Sauer became sole proprietor of the famous resort.

The Bank Exchange occupies at No. 26 Yates and 56 Langley streets the first brick building that was erected in this city. A second building has been occupied by bar room, social hall, public restaurant, banquet hall, public restaurant, dining room, kitchen, store rooms, etc., 50x50 feet, one of the buildings being two stories and the other three. The bar is supplied with the choicest wines, liquors and cigars known to the commercial world. The social hall is comfortably furnished and artistically decorated. Landscape panels adorn the walls, and the ceiling is beautifully frescoed. The great traction of coal is, however, a magnificent non plus ultra in the instrument is of German invention and make; and this one was exhibited at the late World's Fair, and was awarded a gold medal for its excellence in construction, and simplicity of construction. The instrument is as well a work of art. The wood work is made of ebony, highly polished. Plate glass mirrors on revolving columns reflect the shifting lights and shades of the hall, and together with a number of automaton

figures make an animated scene. The repertoire of the concertino is practically unlimited. Mr. Sauer has now over 40 pieces of music, some very fine operatic music. The main dining room adjoins the social hall, and guests are often entertained at table by the music of Mozart, Beethoven, Handel, Haydn, and the masterpieces of the divine art.

The Bank Exchange usually has from twenty-five to thirty regular boarders, and serves from two hundred to two hundred and fifty meals each twenty-four hours. The cuisine is unsurpassed in the Pacific Coast; and the bill of fare contains besides the best of everything produced on this continent, everything from Westphalian ham, goose, liver paste (Strasbourg), breast of goose, roasted or sour (Pomeranian), Hosen (Lubeck), sweet water cels (Hamburg), Rissenspargel, Rebhuhn pastete, krammets vogel, etc.

Mr. G. C. Sauer is a native of Germany, but left the "Fatherland" in 1864. He was for 14 years a commercial traveler, and has since been in the present leading mercantile house, both Milwaukee, Wisconsin, and San Francisco, California. Soon after coming to British Columbia, he became associated with the Bank Exchange, and it was personally popular in business and financial circles as the justly famous business man's resort of which he is the proprietor and manager.

#### M. W. WAITT & CO.

Musical Warehouses, 64 Government St.

The well known and popular music house, known since 1866 by the firm name of M. Waitt & Co., was established in 1868. The large capital and practically unlimited credit of Mr. M. Waitt, together with a practical and experienced management, placed the house in the first rank of the music houses of the North-west. The house had become widely known as the pioneer music house of the Province; and it acquired only an application of modern methods to increase its prestige, and keep it abreast of the times.

The stock carried is in all seasons about \$30,000, and consists of pianos, organs, "Washburn" guitars and mandolins, "Gobson" banjos, band instruments, strings, accordions, sheet music, music books, etc. Among the pianos are the famous Decker Bros., George Steck & Co's, Steinway, Chickering, Fischer, Heintzman, and the Nord-Estey and American, and the Canadian, two of the most celebrated pianos on the continent. Pianos and organs are sold upon three plans of payment, namely, for cash, on time, and on the installment plan.

An added capital, favorable eastern connections, and a thorough knowledge of the business enables this house to sell pianos and organs upon most reasonable terms, and at prices to compare favorably with those of Eastern houses. The range of territory that the firm has regular agents in Vancouver, New Westminster, Nanaimo, Wellington and Calgary, and a large and increasing business is done by mail and express with many other points in British Columbia.

Mr. Hearne looks after the outside interests of the firm, while both Mr. McCann and Mr. Renfrew are practical, as well as scientific dyers and cleaners, having learned the trade thoroughly in Scotland, and having had more than twelve years experience each. They have brought the art of cleaning and dyeing to a state of perfection unexcelled in any city on the Pacific coast; and their range of work includes practically everything from carpets to feathers.

The most delicate stains are removed without the slightest injury to the fabric; and carpets are taken up, cleaned and relaid in the best style. A specialty is made of gentlemen's clothing, and a tailor is kept to do repairs, make alterations, and to make new suits.

The people of this city and Province are, for the most part, a cultured and music loving people. Given an opportunity to buy cheaply and upon easy terms, they will avail themselves of it.

Music helps to make the home cheerful. A cheerful home keeps the children longer under the home roof. Things being equal, the child that remains longest at home, and parental guidance makes the best man or woman.

We should not omit to add that the house is agent for "Remington" typewriters, for J. & J. Taylor's fine line of billiard and pool tables, and for the people of this city and Province are, for the most part, a cultured and music loving people. Given an opportunity to buy cheaply and upon easy terms, they will avail themselves of it.

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#### VICTORIA GRANITE AND MARBLE WORKS.

M. Wasto, Proprietor, 110 Fort Street.

The Victoria Marble Works were established about the beginning of the present year, by Mr. M. Wasto. Mr. Wasto purchased his partner's interest in July, and became sole proprietor. Mr. Wasto is a skilled and experienced granite and marble cutter. He is both well and widely known for the excellence of his skill, as shown by his work in this city for the last four years.

Mr. Wasto is a native of Sweden, but spent eleven years in New Hampshire, where he learned the trade of granite cutting. He came to Victoria in 1890, and worked at his trade for four years, until establishing his present business. He has personal charge of the marble works and does much of the fancy cutting himself. He has had fifteen years experience, and manufactures all kinds of cemetery work, including marble and granite monuments, tablets, crosses, vaults, marble and granite copings, cemetery rails, etc.

Mr. Wasto has also some finished work on hand, and carries photograph of the latest designs from Italian or Vermont marble, or from native imported granite. He employs none but the finest of skilled labor, and guarantees strictly first-class work in all cases. He is an expert in stock Eastern and British Columbia granite and Italian and Vermont marble.

Although but recently established, Mr. Wasto is doing a considerable and increasing business. He takes contracts for stone building work, curbing, or any other kind of stone work complete. He is a thoroughly conscientious, as well as a skilled workman; and patrons may be assured that he will give them the most perfect results. He is now engaged upon a fine monument and some granite curbing work for the Ross Bay Cemetery, and will be glad to submit estimates for any kind of granite or marble work to be put up in Victoria or shipped to any part of British Columbia.

#### B. C. STEAM DYE WORKS.

141 Yates Street.

There are among the conveniences of modern life few which enter more largely into the economy of the average well-to-do family than the scientific, modern methods of cleaning, dyeing and renovating clothing. In this as in other useful arts, the chemist has come to our aid, and the garment which only a few years ago would have been thrown away is now, in the hands of the chemist, as it were a second life. It is worthy of note, too, that the better and finer the material of which a garment is made the more satisfactory will the work of the cleaner and dyer prove.

This business was established in 1892, by Messrs. Hearne, McCann & Renfrew. This is by far the largest cleaning and dyeing works in British Columbia; and there are few business houses in the Province that cover with their trade a wider range of territory. The firm has regular agents in Vancouver, New Westminster, Nanaimo, Wellington and Calgary, and a large and increasing business is done by mail and express with many other points in British Columbia.

Mr. Hearne looks after the outside interests of the firm, while both Mr. McCann and Mr. Renfrew are practical, as well as scientific dyers and cleaners, having learned the trade thoroughly in Scotland, and having had more than twelve years experience each. They have brought the art of cleaning and dyeing to a state of perfection unexcelled in any city on the Pacific coast; and their range of work includes practically everything from carpets to feathers.

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halls are wide and light, and the service first-class in every respect.

Mr. Wasto possesses the happy faculty of impressing his guests with an especially desirous of pleasing them, and is especially likely to think himself exceptionally favored. It is hardly necessary to add that so obliging and courteous an innkeeper is very popular with the travelling public, or that he stands deservedly high with the leading hotel men of Canada and the States.

#### PIONEER STEAM COFFEE & SPICE MILLS.

Pembroke Street.

In looking over the mercantile and manufacturing enterprises which have contributed to make Victoria the jobbing mart of British Columbia, no manufacturing establishment appears to have filled a more important place than the Pioneer Steam Coffee and Spice Mills. The plant was established in 1876, under the personal supervision of Mr. Lewis Stemler, an experienced trader in spices, roaster and blender of coffee, and manufacturer of high grade baking powders and extracts. The firm are extensive importers of coffee; and, having their own roaster, can guarantee perfect and even roasting of the finest grades of coffee beans. Their leading brand of coffee are "Star," "Standard," and "Cosmopolitan." They are quite as large importers of spices as coffee; and grind and press their own pure spices in the most convenient and merchantable shape for the trade, and sell them under their own brand of "Champion Spices." A most excellent quality of baking powder is also manufactured, which is known as "Champion Baking Powder." The mills are provided with all the latest improved modern machinery, and can turn out a ton of goods per day. While the goods from the Pioneer Coffee and Spice Mills go to all parts of the Province and the Northwest, to supply the trade, should be said in compliment to the jobbing houses of Victoria that they take practically the whole output.

The proprietors of the Pioneer Steam Coffee and Spice Mills are well known to be they are universally esteemed. Mr. Thomas Earle, M. P., is one of Victoria's pioneer merchants, a member of the Dominion Parliament, and prominently connected with a number of manufacturing and commercial enterprises. Mr. Lewis Stemler is as favorably known, if not as widely, known as Mr. Earle. He has been a resident of British Columbia since boyhood; and, with the exception of having spent some time in his youth in mining, has devoted his life to the grinding of spice, the roasting and mixing of coffee, and the manufacture of specialties for housekeepers. Mr. Stemler devotes his personal attention to the business, and his department comes under his practical supervision.

There are three important elements which have contributed to make the goods manufactured by the Pioneer Coffee and Spice Mills the most popular of any in the Province. These are absolute purity of goods, cleanliness in preparation, and neatness of packages.

When the historian shall search the musty archives of city and Province, and record the names of the men and women of commerce in quest of evidence to show who among the great business firms will have contributed most largely to build the city's commerce, to develop the resources of the Province, and to establish the material standing of both, all that pertains to this firm, Mr. J. H. Turner, M. P., will be studied with interest. The high business standing of the firm is amply justified by an honorable career extending almost every year to the Victoria's commercial history.

The firm is composed of Mr. J. H. Turner, M. P., and Minister of Agriculture and Finance, and Mr. Lawrence Kirk, M. P., and Minister of the Interior. Mr. Kirk has charge of the firm's affairs in British Columbia, and Mr. Kirk, in London, England. The firm occupies a large business house 75x126 feet at the foot of Yates street, which is supplemented by five bonded warehouses, which give the firm a large and extensive stock of general merchandise. The firm are exporters as well as importers. It is an exception when a firm extends over such a wide range of business, and yet maintains a high standard of excellence in every branch. The firm is an exception when a firm extends over such a wide range of business, and yet maintains a high standard of excellence in every branch.

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