

**WANTED.**—French Inspector to take charge of the French department of a Life Insurance Company. Must have had experience. Must be energetic and ambitious. The right man will have plenty of hard work, and will be well paid.

Address: Superintendent of Agencies,

**GREAT WEST LIFE ASSURANCE CO.,**

Mechanics Institute Building

**MONTREAL.**

### THE

## Continental Life Insurance Company

HEAD OFFICE: - - - - Toronto.

AUTHORIZED CAPITAL, \$1,000,000.

The Policies of THE CONTINENTAL embrace every good feature of Life Contracts. The Premiums are calculated to carry the highest Benefits in regard to Loans, Surrender and Extended Insurance, while the Liabilities are estimated on a stricter basis than required by recent Dominion legislation.

Agents in every District are Required.

**GEO. B. WOODS, General Manager.**

**HON. JOHN DRYDEN, President**

## Excelsior Life Insurance Company.

Head Office: TORONTO. Incorporated 1880.

One of the Best Companies for  
**POLICY-HOLDERS and AGENTS.**

Liberal and Attractive Policies.

Absolute Security.

Vacancies for General, District and Local Agents.

**E. MARSHALL,**  
Secretary.

**DAVID FASKEN,**  
President

## To Be Faithful

To Policyholders  
and Agents...

is the motto of the management of the Union Mutual. To serve all interests impartially. To treat all parties with consistent candor. To issue policies of pronounced liberality. To make all death payments with the utmost promptness. To be fair in all dealings.

Honest, capable Agents can always have employment with us

## Union Mutual Life Insurance Co.

Incorporated

**PORTLAND, MAINE**

1848

**Fred. E. Richards, President.**

**Arthur L. Bates, Vice-President**

ADDRESS:

**HENRI E. MORIN, Chief Agent for Canada.**

161 St. James Street, - MONTREAL, Canada.

For Agencies in Western Division, Province of Quebec and Eastern Ontario, apply to

**WALTER I. JOSEPH, Manager**

161 ST. JAMES ST., - MONTREAL.

## THE AMERICAN Fire Insurance Company of New York

ESTABLISHED 1857.

**ASSETS, - - - \$1,245,758.71**

For Agencies in the Dominion apply to the Head Office for Canada

**22 TORONTO STREET, - TORONTO**

**JAMES BOOMER, T. D. RICHARDSON,**  
Manager. Assistant Manager

The Policies of this Company are guaranteed by the Manchester Fire Assurance Company of Manchester, England.

## THE MANCHESTER FIRE ASSURANCE COMPANY.

**CAPITAL - \$10,000,000.**

ESTABLISHED 1824.

**HEAD OFFICE, MANCHESTER, ENG**

**Canadian Branch Head Office, TORONTO.**

**JAMES BOOMER, T. D. RICHARDSON,**  
Manager. Assistant Manager

## A NEW IDEA.....



The Five Per Cent. Guaranteed Debenture Policy of this Company is a new idea in Life Insurance.

It guarantees, on the death of the insured, a definite income to the beneficiary for twenty years, at the end of which term the face of the policy is payable, as insured may have directed.

Should the beneficiary die, after receiving the income for only a few years, he (or she) may leave the policy to any person desired, who will be paid the income to the end of the term, and then the face value of the policy.

Full particulars and estimate slips furnished on application to Head Office or any of the Company's Agents.

**L. Goldman, Secretary.**

**Wm. McCabe, Mng. Director.**

## The NORTH AMERICAN LIFE

Head Office: 112-118 King Street West, Toronto, Ont.

**Ault & McConkey**

100 St. James St., Montreal, Managers for the Province of Quebec