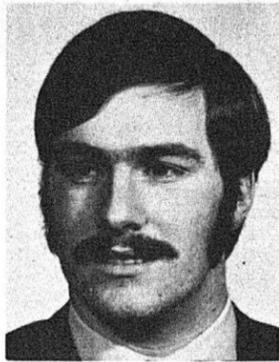


# Campus Insurance Associates

Sir John Franklin House - 432-7487  
904 McLeod Building - 429-6071



Manager: L. D. (Lance) WHITE



"If I had my way, I would write the word 'insure' over the door of every cottage and on the blotting book of every man; because I am convinced that for sacrifices inconceivably small, families can be secured against catastrophes which otherwise would smash them forever . . . it brings the magic of averages to the rescue of millions."

This quote taken from a speech to the British House of Commons, by the late Sir Winston Churchill has never been so applicable as it now stands in our present day situation. With the increased debt, mortgages and high standard of living, insurance is now an essential part of life. Campus Insurance Associates Ltd. was founded to serve your insurance needs, not only in the most beneficial manner but in the least expensive. As an agency we are in the position to shop for your insurance needs at the least expensive cost to you by obtaining quotes from several of the large insurance companies and giving you the lowest quotes.

As branch manager of our new office I feel an obligation to assist you in fulfilling your insurance needs at the least expensive cost to you. In my opinion one of the most important considerations when purchasing insurance is planning the program most suitable for you. When buying insurance and planning or reviewing your program the following points should prove helpful.

1. Find a competent agent who is interested in finding you an appropriate insurance program rather than just out to make a quick sale.
2. Shop around and compare rates.
3. Concentrate most of your insurance on the family breadwinner.
4. Select an overall plan based upon your specific needs.
5. Review your insurance program periodically.

6. If you have any questions about insurance I will be more than happy to answer them.

Let me conclude by quoting Calvin Coolidge: "Insurance is the modern method by which men make the uncertain certain, and the unequal equal . . . part charity and part business, but all common sense."

LANCE WHITE  
Branch Manager

11155-87 Avenue

**Campus Squire**

*Congratulations on the opening of your new office*

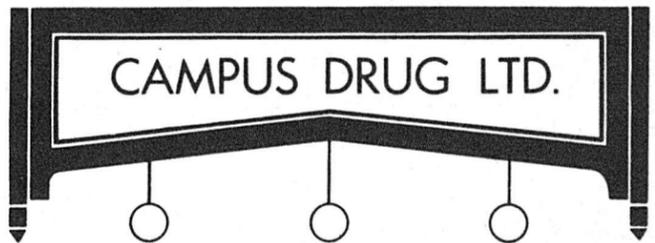
**Sincere congratulations on the opening of your new location**

THESIS REPRODUCTION - OFFICE DUPLICATION - XEROX



**LILLIE'S** 10917 - 88th Avenue Phone 432-7693  
**COPYING SERVICE LTD.**

**All the best in the future**



Pleasantly Shop . . . ONE STOP for Your Drug, Cosmetic and Sundry Needs

8623 - 112 St. PRESCRIPTION SERVICE Ph. 433-1615



**ZORBA'S ON CAMPUS**

Catering to private parties, banquets, and other social functions. For arrangements call Peter Mathews at 439-2627.

NEW CAFETERIA HOURS ARE 7 A.M. - 8 P.M.

*May your business continue to grow and prosper*

*Best of Luck*

**NEVILLE**  
WORLD TRAVEL SERVICE LTD.  
Campus Tower Building  
433-9494



My congratulations to  
**CAMPUS INSURANCE ASSOCIATES**  
and Lance White, our new neighbours,  
on the opening of their new office

**ROYAL BANK** at 11105-87th Avenue

*Dave Gourlay*  
Manager