

were not perfectly applied throughout the structure, and the end was disastrous. Why did that merchant fail? He failed because he had never made himself familiar with the minute details of his business. I say minute, for only give time, and the insignificant leak will cause the noblest vessel to founder; and the business leak which is considered too trifling to notice will, if not checked, wreck the strongest concern. Try, then, to be "a workman that needeth not to be ashamed." Obtain a thorough mastery of the details of your business.

I have touched upon Truth, Honesty and Thoroughness. I now come to touch upon Energy. And I look back and ask, What in the past can be gathered as speaking to us upon this subject? and I find this, which I think you will agree with me is at once striking and suggestive: