

Commercial Division of the Embassy of Canada in Mexico City promotes trade with Mexico. There are several trade commissioners at the Embassy, and there is a satellite office in Monterrey. Trade commissioners can provide a range of services including introducing Canadian companies to potential customers in Mexico: advising on marketing channels; assisting those wishing to participate in trade fairs: helping identify suitable Mexican firms to act as agents; and compiling credit and business information on potential foreign customers.

Note: to telephone Mexico City, dial: 011-52-5 before the number shown below. For contacts in other cities in Mexico, consult the international code listing at the front of your local telephone directory for the appropriate regional codes, or contact the international operator.

Commercial Division The Embassy of Canada in Mexico Schiller No. 529 Col. Polanco Apartado Postal 105-05 11560 México, D.F. México Tel.: 724-7900 Fax: 724-7982

Canadian Business Centre Centro Canadiense de Negocios Av. Ejército Nacional No. 926 Col. Polanco 11540 México, D.F. México Tel.: 580-1176 Fax: 580-4494

Canadian Consulate Edificio Kalos, Piso C-1 Local 108-A Zaragoza y Constitución 64000 Monterrey, Nuevo León México Tel.: 344 3200 Fax: 344-3048

International Trade Centres have been established across the country as a convenient point of contact to support the exporting efforts of



Canadian firms. Co-located with the regional offices of the Department of Industry (DI), the centres operate under the guidance of DFAIT and all have resident trade commissioners. They help companies determine whether or not they are ready to export; assist firms with marketing research and market planning; provide access to government programs designed to promote exports: and arrange for assistance from the Trade Development Division in Ottawa and trade officers abroad. Contact the International Trade Centre nearest you.

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Agriculture and Agri-Food Canada

Meat and Poultry Products 930 Carling Avenue Ottawa, ON K1A 0C5 Tel.: (613) 952-8000, ext. 4659 Fax: (613) 998-0958

SPONSORING ORGANIZATIONS

Baker & McKenzie

Baker & McKenzie is one of the largest international law firms with offices in 35 countries. They presently have four offices in Mexico, in the cities of Juárez, Mexico City, Monterrey and Tijuana. In addition to providing legal advice, the firm's offices in Canada and Mexico work to assist Canadian companies to find the right partner to enable them to establish or expand their activities in Mexico.

Baker & McKenzie Barristers & Solicitors BCE Place 181 Bay Street Suite 2100 Toronto, ON M5J 2T3 Tel.: (416) 865-6910/6903 Fax: (416) 863-6275

Business and Professional Associations

Machinery and Equipment Manufacturers' Association of Canada 116 Albert Street Suite 701 Ottawa, ON K1P 5G3 Tel.: (613) 232-7213 Fax: (613) 232-7381 **Canadian Council for the Americas**

Executive Offices 145 Richmond Street West Third Floor Toronto, ON M5H 2L2 Tel.: (416) 367-4313 Fax: (416) 367-5460

Canadian Exporters' Association 99 Bank Street Suite 250 Ottawa, ON K1P 6B9 Tel.: (613) 238-8888 Fax: (613) 563-9218

Embassy of Mexico, Mexican trade commissioners in Canada, and Mexican consulates can provide assistance and guidance to Canadian companies in need of information about doing business in Mexico.

Embassy of Mexico 45 O'Connor Street Suite 1500 Ottawa, ON K1P 1A4 Tel.: (613) 233-8988 Fax: (613) 235-9123

MEXICO

Government Departments

Secretariat of Commerce and Industrial Development

Secretaría de Comercio y Fomento Industrial (SECOFI) Dirección General de Servicios al Comercio Exterior Alfonso Reyes No. 30, Piso 12 Col. Hipódromo Condesa 06170 México, D.F. México Tel.: 729-9256/9257 Fax: 729-9343

Secretariat of Commerce and Industrial Development Bureau of Standards

Secretaria de Comercio y Fomento Industrial (SECOFI) Dirección General de Normas (DGN) Av. Puente de Tecamachalco No. 6 Col. Lomas de Tecamachalco 53950 Tecamachalco Estado de México México Tel.: 729-9300 Fax: 729-9477