## HONG KONG

Hong Kong represents a large and growing market for many types of seafood products as the country imports approximately Cdn\$6 billion worth of food annually, or 95 percent of its food requirements. The bulk of Hong Kong's fisheries imports are of fresh, chilled or frozen seafood products, with dried and salted products making up only a small portion of seafood consumption.

Per capita consumption of 44 kilograms of fisheries products is more than double that of Canada's, and is representative of the importance seafood plays in the diets of Hong Kong residents. Hong Kong residents incorporate a wide variety of seafood products in their diets. Some of the more popular species which are consumed on a regular basis include: prawns/shrimp, shark fins, squid, octopus, cuttle fish, scallops, abalone, geoduck, lobster, crab, sea cucumber, salmon, capelin, oysters, and a number of different fish fillets, crustaceans and molluscs. Seafood products are prepared in a assortment of methods in Hong Kong, many of which are known to North Americans through traditional Chinese cooking.

The absence of import duties, very limited import restrictions, and readily accepted Canadian quality standards, make Canadian seafood products competitive in the Hong Kong market. An expanding domestic economy, rising living standards. a growing population, and an increased interest in international food and beverages bode well for future Canadian seafood exports to the Hong Kong market. However, Hong Kong consumers are very price and quality conscious. Exports of Canadian fresh, frozen and processed fish and seafoods have been steadily growing over the last six years and it is anticipated that this trend will continue.

ASA Pacific (HK) Limited 9/F. Po Yip Building Block A, Flat 7 62-70 Texaco Road, Hona Kona Tsuen Wan, New Territories Contact: Matthew Leong

Tel: 498-7381 Fax: 413-6340 Product: seafood

Asian Food Industries (HK) Ltd. 7016-7025 East Roof Floor ATL Centre. Berth #3 Container Terminal, Kwai Chung New Territories, Hong Kong

Contact: John C. Fader Tel: 489-5888 Fax: 489-9627 Product: seafood

Casella Far East Limited 1006 Guardian House 52 Oi Kwan Road Hong Kong Island Contact: Johnny Hung

Tel: 833-2183 Fax: 572-8185 Product: seafood Cheong Hing Hon Kin Company 34 Gough Street, Hong Kong Island Contact: Mr. H.K. Lam

Tel: 815-1712 Fax: 854-0972 Product: seafood

**Chester Trading Company** 654 Nathan Road, Hong Kong 6/F, Flat B, Kowloon Contact: Mr. Ho Vai Chi

Tel: 395-3235 Fax: 397-0591 Product: seafood

Dah Chong Hong Limited 12/F. Hang Seng Building 77 Des Voeux Road C. Central Hong Kong Tel: 523-7271 Fax: 845-0222

Product: seafood Elite Fresh Food Company Limited

180-191 Connaught Road West Hong Kong Island

Contact: John T.W. Kwong Tel: 548-5597 Fax: 559-0069

1407 Hong Kong Plaza

Product: seafood

Eurosia Holdings Limited Rooms 1101-3, 11/F. 54 Hillwood Rd. The Leader Commercial Building Tsimshatsui. Kowloon. Hong Kong Contact: Peter Lee Tel: 366-9309

Fook Wah Trading Company 702 Alliance Building 130-136 Connaught Road C. Hong Kong Island Contact: Mr. Lin Shell

Tel: 815-3839 Fax: 541-9069 Product: seafood

Fax: 721-5021

Product: seafood

Friesland Foods Limited 17/F, Shun Tak Centre 200 Connaught Road C. Central Hong Kong, Hona Kona

Contact: Mr. E.A. Smulders

Tel: 547-6226 Fax: 858-3093 Product: seafood