

REPORT 4
89/10/10

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 88
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :640-BOGOTA

005-ADVANCED TECH. PROD. & SERV
ECUADOR

PLANNING:

ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

PURSUE CONTACTS IN CONTINUING BASIS WITH ASETA PERSONNEL RE
CONDOR SATELLITE PROJECT

WIN CONTRACT BY TELESAT AND/OR SPAR AEROSPACE

DEVELOP COMPREHENSIVE LIST OF TELECOM AGENTS AND OBTAIN DEVELOP-
MENT PLAN OF IETEL.

RECOMMEND TO CDN COMPANIES RELIABLE AND EXPE-
RIENCED AGENTS AND PLAN LONG TERM ACTIVITIES.

ENCOURAGE INDIVIDUAL CDN COMPANIES PRESENTATIONS TO NATIONAL
TELECOM COMPANY (IETEL) OFFICIALS

EDUCATE IETEL PROJECT LEADERS ON CDN TECHNO-
LOGY

TRACKING:

ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 COL-SIGN INFORMATICS MOU.
COL-INFORM CDN COS OF EVOLVING OPPORTUNITIES FOR
RURAL TELECOM PROJECTS.

COL-INFORMATICS MOU SIGNED AFTER 3 YEARS OF DIS-
CUSSION, OFFERS LEGAL BASE FOR JUSTICE INFORMATI-
ZATION PROJ. ECU-MDA OF VANC SIGNED \$25MN CONT-
TRACT TO SUPPLY SATELLITE MAPPING EQUIP. COL-POST
ASSISTED C.ITOH COLOMBIA TO CONTACT CDN SUBCONTR

QUARTER: 2 -----

QUARTER: 3 Maintain contacts with ASETA personnel re Condor
satellite project.

Meetings held with ASETA to obtain updated
information on project.

QUARTER: 4 -----