A Free Course In "Salesmanship"

- We have thought about the young man who sees no prospects ahead. Would you like to be in a business that will give you
 - A Good Living Wage
 - A Profitable Future A Provision For Old Age
- We teach a man the Insurance Business, which offers permanent success, does not fluctuate, is a professional occupation, and has been truly named "The best paid hard work in the world."
 This is done by a correspondence course and personal assistance, free of charge.
- When he is fully prepared for the work, we place him in a position and help him to make good
- The first two lessons of the Company's correspondence course will be sent-to anyone interested. It will pay young men who desire to get on in the world to look into this.

All correspondence strictly confidential

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The Imperial Guarantee

AND ACCIDENT INSURANCE CO., OF CANADA

Head Office : 46 King Street W., TORONTO, Ont.

A Strong Canadian Company.

ACCIDENT AND SICKNESS INSURANCE **GUARANTEE BONDS**

PLATE GLASS AND AUTOMOBILE INSURANCE E. WILLANS. FRANK W. COX,

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Surplus to Policy-holders

Losses Paid

-over

\$784,426,31

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W. J. CLEARY, Provincial Manager.

MONTREAL 17 ST. JOHN STREET, - -

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CANADA BRANCH, MONTREAL

L. MORRISEY, Resident Manager.

T. L. MORRISEY, Results
NORTH WEST BRANCH, WINNIPEG
THOS BRUCE, Branch Manager.

Agencies throughout the Dominion

CONTINENTAL LIFE INSURANCE COMPANY

has several vacancies in Quebec and Ontario including the position as Inspector for Eastern Ontario. "LIVE WIRES"-write to Head Office, Toronto or to

W. J. BROWN, Provincial Manager,

180 ST. JAMES STREET, MONTREAL.