INTERNATIONAL BUSINESS **DEVELOPMENT AGENCIES**

EDC (Export Development Corporation)

EDC helps Canadian exporters compete in world markets by providing a wide range of financial and risk management services, including export credit insurance, sales financing and guarantees. EDC is a financially self-sustaining Crown Corporation that operates on commercial principles.

EDC's programs fall into four major categories:

- export credit insurance, covering short- and medium-term credits;
- performance-related guarantees and insurance, providing coverage for exporters and financial institutions against calls made on various performance bonds and obligations normally issued either by banks or surety companies;
- · foreign investment insurance, providing political risk protection for new Canadian investments abroad; and
- · export financing, providing medium- and longterm export financing to foreign buyers of Canadian goods and services.

For information on the full range of EDC services, contact any of the following EDC offices:

Head Office

151 O'Connor Street Ottawa K1A 1K3

Telephone: (613) 598-2500

Fax: (613) 237-2690

Halifax

Purdy's Wharf Tower II 1969 Upper Water Street, Suite 1410 Halifax, Nova Scotia B3J 3R7 Telephone: (902) 429-0426

Fax: (902) 423-0881

Montreal

800 Victoria Square, Suite 4520 P.O. Box 124 Tour de la Bourse Postal Station Montreal, Quebec H4Z 1C3 Telephone: (514) 283-3013

Ottawa

151 O'Connor Street Ottawa K1A 1K3 Telephone: (613) 598-2992 Fax: (613) 598-3098

Fax: (514) 878-9891

Toronto

150 York Street, Suite 810 P.O. Box 810 Toronto, Ontario M5H 3S5 Telephone: (416) 973-6211 Fax: (416) 862-1267

London

148 Fullarton Avenue, Suite 1512 London, Ontario N6A 5P3 Telephone: (519) 645-5828 Fax: (519) 645-5580

Winnipeg

330 Portage Avenue, 8th Floor Winnipeg, Manitoba R3C 0C4 Telephone: (204) 983-5114 Fax: (204) 983-2187

(Also serving Manitoba and Saskatchewan.)

Calgary

510-5th Street S.W., Suite 1030 Calgary, Alberta T2P 3S2 Telephone: (403) 292-6898 Fax: (403) 292-6902