QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 87
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST : 308-HARARE

005-COMM. & INFORM. EQP. & SERV
ZIMBABWE

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:	ANTICIPATED RESULTS:
ALL SUB--SECTORS	
CIDA FINANCING HAS OPENED OPPORTUNITIES IN ZIMBABWE FOR TELECOMMUNICATION EQUIPMENT - RURAL COMMUNICATION SERVICES A PRIORITY.	INCREASED SHARE OF MARKET.
MISSION CONTINUES TO KEEP CANADIAN EXPORTERS ADVISED OF OPPOTUNITIES IN SECTOR TENDERS FOR HANDSETS, TELECOMMUNICATION SYSTEMS, EXCHANGE.	INCREASED SALES TO MARKET.
CANADIAN ORGANIZATIONS HAVE TENDERED TO ZIMBABWE POSTS AND TELECOMMUNICATIONS DEPARTMENT FOR FEASIBILITY STUDY CONTRACTS ASSISTED BY HICOM.	CANADIAN INVOLVEMENT IN SECTOR.
TO KEEP IMPETUS GOING IN COMMUNICATION SECTOR NOTIFYING CANADIAN COMPANIES OF CONTINUED OPPORTUNITIES.	INCREASED INVOLVEMENT IN AREA.
EXCHANGE AND SUPPORT OF JOINT VENTURE (MANUFACTURING) ACTIVITIES BEING PURSUED BY TWO CANADIAN COMPANIES.	ESTABLISHMENT OF A CDN-ZIMBABWE MFTG. FACILITY FOR TELEPHONE HAND SETS AND/OR PABX SERVICE FACILITY.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:	QUARTERLY RESULTS REPORTED:
QUARTER: 1 MODERNIZATION OF TELECOMMUNICATIONS SYSTEMS AND EXTENSION OF DISTRIBUTION SYSTEMS TO RURAL AREAS	DETAILS OF TELECOMMUNICATION SYSTEMS EQPT REQUIREMENTS OVER 5 YEAR PLAN PERIOD OBTAINED FROM POSTS & TELECOMMUNICATION CORP. (PTC) MEETING HELD WITH TOP PTC EXECUTIVE & EDC IN HARARE TO DISCUSS AVAILABILITY FINANCING.
QUARTER: 2 -----	
QUARTER: 3 BOTSWANA RURAL TELECOMMUNICATIONS STUDY.	ADB FINANCED PROJECT. CDN PARTICIPATION IN TELECOMS STUDY WILL BE ASSISTED BY FINANCING UNDER CDN FUND FOR TECHNICAL ASSISTANCE.
QUARTER: 4 CONTINUED LIAISON WITH ZIMBABWE POST & TELECOMMUNICATIONS CORP (PTC) RE REQUIREMENTS FOR WIDE RANGE OF EQUIPMENT.	NUMBER OF CANADIAN COMPANIES HAVE SENT EXPRESSIONS OF INTEREST IN SUPPLYING REQUIREMENTS. SOURCE OF FUNDING NOT AS YET IDENTIFIED.