

# Good sales prospects from around the world

**ALGERIA**--Hydro-Forage Nord has issued two tenders. One, with a bid closing date of May 1, 1989, calls for the supply of two drilling rigs for 300 m depth. Bid documents cost Cdn\$72. The second tender, with a bid closing date of April 14, 1989, calls for: ball o float cock; butterfly cock o valve; disk valve; non-return valve; automatic sucker; oil-cooled manometer; constant level regulator; water meter; fittings; ultrasonic meter. Bid documents cost Cdn\$36. Interested companies should contact A. Zehani at the Canadian Embassy, Algiers. Telex: (Destination code 408) 66043. Answerback: (66043 CANAD DZ).

**ALGERIA**--A tender with a bid closing date of May 1, 1989 has been issued by OROLAIT-ORAN for the engineering, supply and start-up of a complete cheddar cheese-type production line. Related equipment is also required. Tender documents cost US\$55.70 and can be forwarded, at cost, to interested companies by the Canadian Embassy, Algiers. Telex: (Destination code 408) 66043. Answerback: (66043 CANAD DZ).

**ALGERIA**--The National Agricultural Supplies and Services Office (ONAPSA) has issued a tender for the supply of pregnant heifers, listed in the genealogical ancestry book as red and white holsteins. Closing date for receipt of bids is May 8, 1989. Bidding is open to member countries of the African Development Bank and the African Development Foundation. Canada is a member of both organizations. Interested parties should contact Daniel J. Kane, First Secretary, Canadian Embassy, Algiers. Telex: (Destination code 408) 66043. Answerback: (66043 CANAD DZ).

**ALGERIA**--With a bid closing date of May 20, 1989, Sonatrach has issued a tender for the supply of two mode logging units, on-line/off-line type. Bid documents cost Cdn\$36. Interested companies should contact the Canadian Embassy, Algiers. Telex: (Destination code 408) 66043. Answerback: (66043 CANAD DZ).

**ETHIOPIA**--The Canadian Embassy in Addis Ababa has received notification that the Ethiopian government will soon issue a tender for the following equipment and supplies: one trailer-mounted, rotary core drilling rig with self-propelling attachments that will allow the drill to be moved under its own power in inaccessible terrain; soil drilling sampling accessories; a three-year inventory of spare parts; insitu soil testing equipment; geological equipment; construction equipment to prepare 50-cm cement mortar cubes and cement briquette specimens; sand, coarse aggregates and filters; concrete permeability apparatus; rock and/or concrete coring machine; rock, concrete, brick and tile; flexural and compression strength machine; a 10.5-litre, 220V, 50 HZ water distiller; and complete camping gear to house two work crews. For detailed information and to obtain a copy of bid documents, contact the government's commercial agent, telex: 21347 NEONA ET, and send a copy of all correspondence to the Canadian Embassy, Addis Ababa. Telex: 21053. Answerback: (21053 DOMCAN ET). (Telex dated 13 March 89).

**HUNGARY**--With a bid deadline of April 28, 1989, the Hungarian Foreign Trade Company, Technoimpex, has issued a tender for a complete extruder-line to manufacture plastic tubes of linear-low density polyethylene (LDDPE) and of polyethylene (PE). Main technical requirements are: plastic tube diameter of 10 to 40 mm; quantity of basic material to be processed, 370 tons per year; minimum speed, 500 m per hour. Appropriate control device has to be mounted into extruder line. Tender documents are available on payment of non-refundable US\$150 to

Technoimpex (Account No. 202-10-9033) with the National Bank of Hungary, Budapest. Contact either Mrs. Zahony or Mr Schliessahn at Technoimpex Head Office, Budapest V Dorottya U 6. Tel.: 184-055. Telex: 22-4171.

**HUNGARY**--With a bid deadline of May 16, 1989, Metrimpex Foreign Trading Co. has issued a tender on behalf of Pannoplast (a plastics works company) for the supply of four computer hardware and software systems for use in four of Pannoplast's plants. Basic specifications for Budapest Plant No 1 are: operative memory capacity of 8 megabytes (MB), magnetic storage capacity of 1200 MB, three local networks, 52 type-A work stations and 52 type-B work stations. For Budapest Plant No 2, the basic specifications are: operative memory capacity of 8 MB; magnetic storage capacity of 600 MB; 9 type-A and 9 type-B work stations. Debrecen Plant specifications are: operative memory capacity of 8 MB; magnetic storage capacity of 600 MB; 16 type-A and 14 type-B work stations. Szombathely Plant specifications are: operative memory capacity of 8 MB; magnetic storage capacity of 600 MB; 12 type-A and 10 type-B work stations. All four systems must provide for future expansion by 30 to 40 per cent in both types of work stations operating in the local network and those connected directly. Tender documents may be obtained upon non-refundable payment of US\$150 to Metrimpex (Account Number 202-10878) at the Hungarian National Bank, Budapest. Bid security, equivalent to a minimum of 5 per cent of the bid, is required. For further information contact Mrs. Judit Csontos, Executive in Charge, Metrimpex Head Office, Budapest V. Munnich F. U. 21. Tel.: 125-600 (Dept. No. 916). Telex: 22-5451. Fax: 117-212. Interested parties may also contact B. Gyonyor, Canadian Embassy, Budapest. Telex: (Destination Code 61) 224588.(CDA H).

**HUNGARY**--With a bid deadline of July 10, 1989, Hungarian PTT and Elektroimpex (the Hungarian Foreign Trade Company for Telecommunications), has issued a tender for the supply of public and dispatcher land mobile radio-telephone systems and services. Initially, the system will be operated in the Budapest area only, but future plans call for expanding the operation to all of Hungary between 1990 and 2000. The upcoming tender will require an analog and large cellular system (operational frequency 450 mherz) in two arrangements: 1) a dispatcher system with 1000 to 1200 lines to be offered for 35-40 state-owned Budapest-based institutions; 2) a public system with approximately 1000 lines. Complying with Nordic or NMT standards, both systems must be capable of extending their line capacities. Further details are available in the 400-page tender documents, costing a non-refundable US\$200 and payable to Elektroimpex (Account Number 202-10782), with the National Bank of Hungary. Contact Mrs. Mariann Tar, Officer in Charge, Elektroimpex, H-1392 Budapest, P.O. 296. Tel.: 110-444. Telex: 22-5771. Interested parties may also contact B. Gyonyor, at the Canadian Embassy, Budapest. Telex: (Destination code 61) 224588.(CDA H).

**MOZAMBIQUE**--Under a road maintenance project funded by the African Development Bank, the National Directorate of Roads and Bridges in Mozambique has issued a tender, bid closing date April 28, 1989 for a variety of equipment. Required are: six agricultural tractors; six water pumps; four trucks; two spray-patching units; two motor graders; eight vibrator plates; six station wagons; two concrete mixers; 16 trailers; and 20 per cent spare parts for this equipment. Equipment supply can be divided into three groups, with bidding in

groups being allowed. Bidding is open to member countries of the African Development Bank and domestic preference, according to fund procedures, will be given to local purchases. All bids must be accompanied by a security of 5 per cent of the bid amount. Documents cost a non-refundable US \$200. For further information and/or to obtain bid documents, contact the National Directorate of Roads and Bridges, Av. de Mozambique, 1225 Caixa Postal 403. Telex: 6471 DEP MO, Maputo, Mozambique. The post can advise on a suitable agent to represent Canadian interests. Contact the Canadian High Commission, Harare, Zimbabwe. Telex: (Destination code 907) 24465. Answerback: 2446 CANADA ZW).

**TURKEY**--With a bid closing date of April 17, 1989, the State Railways Administration (TCDD) has announced a tender for 20 first-class pullman and couchette coaches. Each couchette coach is to have 11 two-person compartments equipped with a separate shower/toilet unit. Each compartment is to be designed for two couchettes in the night position and two seats in the day position. Each first-class pullman coach must be equipped with 60 seats with three (2 plus 1) seats in each row configuration and must conform with UIC 567-2 or Plate IV "A" standards. Bids shall be offered in two alternatives--purchase or a one-year lease. A 2.5 per cent bid bond and a 5 per cent performance bond are required. Pricing is FOB-CIF-Istanbul. Payment is through irrevocable letter of credit. Bid documents are available at a cost of approximately \$75 and can be forwarded, by courier, at an additional cost of \$70, to interested Canadian companies. Contact the Canadian Embassy, Ankara. Telex: (Destination code 607) 42369. Answerback: (42369 DCAN TR).

**TURKEY**--The Turkish Social Insurance Association has issued a tender, bid closing date April 17, 1989, for the supply of a radiotherapy system. The system should consist of an after-loading device, applicators, dose control system, and treatment table. The after-loading device should have a minimum of three channels and should operate with strong dose for a short time method. An X-ray system with a monitor will control the position of the applicators that are applied to the patient. Delivery of the radiotherapy system must include installation to full operational condition. A bid bond of 3 per cent and a performance bond of 10 per cent are required. The delivery period should be stated in the bid. Payment is through irrevocable letter of credit. The post can obtain bid documents, with companies being billed for courier expenses (approximately Cdn\$60) through the Department of External Affairs. Contact the Canadian Embassy, Ankara. Telex: (Destination code 607) 42369. Answerback: (42369 DCAN TR).

**TURKEY**--With a bid closing date of April 17, 1989, Turkish Coal Enterprises (TKI) has issued a tender for 41 conveyor units. Specifications are: twin outdoor chain conveyor unit, each at a length of 80 m, to be used in underground coal mines having group 1 gaseous environment. Capacity--21 each with 200 T/H and 20 each with 100 T/H; chain speed of 0.6-0.7 m/sec; line pan length 1,500 mm, width approximately 640 mm; profile height approximately 190 mm; profile shape, sigma; chain assembly--18 x 64 x 21 mm chain, standard 2nd class according to DIN 2252, or C class according to ISO 610 or equivalent; flight distance 15 links (960 mm) in lengths of 6144 mm; sprocket with 8 teeth; power unit (A) 200 T/H conveyor units with 2 in-line power units, each one consisting of an air-cooled, flameproof electric motor (approximately 40 kw, 1450 rpm, 380 V, 3 phase, 50 Hz); with gearbox (gear ratio of 1:40) and hydraulic coupling; and