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Innovative designs and service tied to success of Canadian firm

Ceeco Machinery Manufacturing Limited of Concord, Ontario, is a company that meets customer demands by designing, manufacturing and marketing wire and cable machinery specifically dedicated to each individual customer's needs.

This innovative, service-oriented firm was founded by Andre Varga in the late 1960s. During his experience in the wire and cable manufacturing industry, he found that most of the equipment needed by the industry required considerable modification. It was proving inefficient and, from a design point of view, obsolete.

Equipment classification

Ceeco's equipment can be classified into four general types: wire drawing equipment to make close tolerance, fine wire from copper or aluminum rod; stranding equipment to twist or wind many fine wires into a large diameter but still flexible strand; cables or closers which can combine several insulated strands into

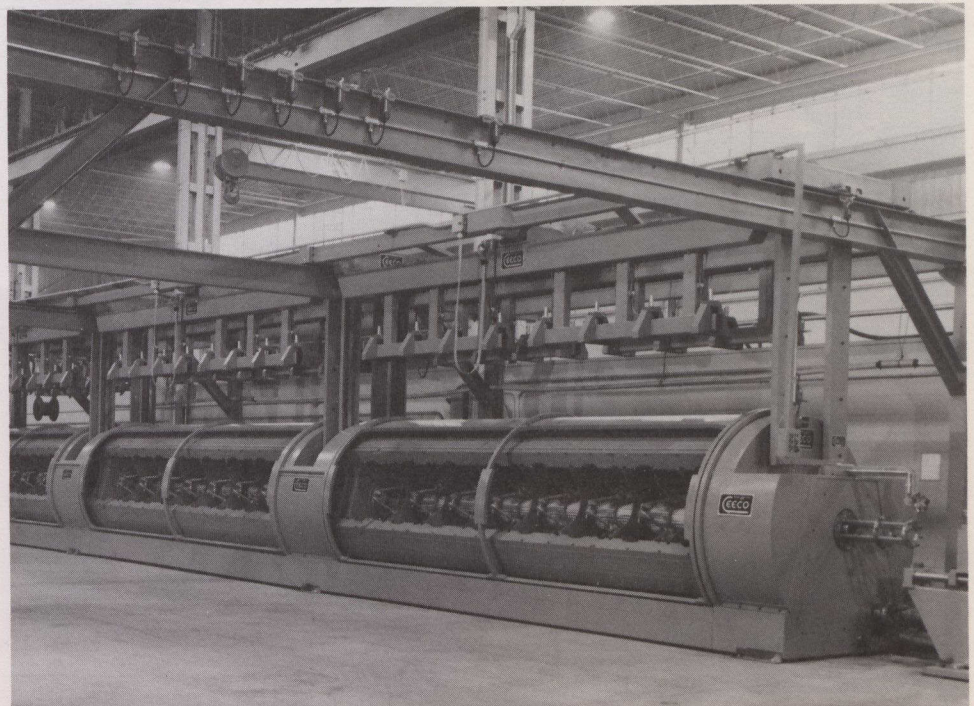
a single, large multi-element cable for electrical use, or which can form a single, massive steel cable several inches in diameter for use in towing very large objects like ships or oil rigs; and armouring machines which apply a flexible metal sleeve around a finished electrical cable for protection against mechanical damage.

Complete package

The company was designed to provide a complete manufacturing capacity. From the initial concept to the finished product, all the work is done in one place. Sales, design and manufacturing functions are closely inter-related and mutually supportive.

A staff of engineers examines a customer firm's requirements and proposes a solution. The concept is then turned into a workable prototype by a design team.

One example of the company's successful, innovative designs is the Orbistrand system. Orbistrand is a rigid cage strander. The key to its high-



The 88-bobbin Orbistrand system that can load and unload in less than five minutes.



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