## To the Trade

Successful selling follows careful and keen buying. This. is applicable to all branches of business and perhaps to none more so than (icmeral D)ry (ioods, Mons Furnishing, Haherdashery, (arpets and Woollens. At present, and until aiter the Millincr! (pponing', the city will be visited by more than the usual number of buyers. We wish to impress this fact not only upon these buyers but on every merchant in Ganada who sells the above class of goods: that the stocks in each of our respective departments are New, lahionable, Scasonable and Silable comed, that it will be advantageous to see our Nopeltics, Special Lince, and Manufaturers Claring Lincs before buying elsewhere. We have learned by an experience of almost half a century that Niw (youds are more satisfactory to consumer, retailer, and wholesaler than out-of-date goods are at any price, and therefore we commence every season with the latest productions of manufacturers as they appear in the markets of the world.

Owing to the depressed state of business in many of the manufacturing centres, we have, through the power of prompt cash payments, secured many very desirable lines, greatly below reğular prices.

Our linens are admitted to be the best value in the market.
Our Prints sell with greater ease than any others.
()ur Dros (ionch have reached a popularity that is enviable.

Our Hanicry is noted for fastness of color and durability in wear.
Our Wmollens are sold in every county and province in Canada.
( )ur. harput have no equal in design and value.
Our Mun lurnihings are renowned for novelties, specialties and assortment. Uur Hilucrdwhery is always fully assorted with staple and fancy lines.

## BICYCLE DEPARTMENT

Our bicycle travellers now on the road are sending us orders every day for the liain and limpot, and many agencies are being arranged through correspondence. We want live men throughout Canada to handle these popular wheels. Write us for terms and prices to agents. Catalogue for $189 \%$ now ready and mailed upon application.

