

eleven pounds each, which sell for one dollar, or a net price of about eight cents per pound. A friend sells this honey for me on a 5% commission, and his sales for me this year total well on the way to half a ton of honey.

Barryton, Michigan.

William Brunne.

I have read the December, 1909, and January numbers of the C. B. J. with much interest. I have been a reader of it for over twelve years, and I am glad to say that it is always a welcome guest to me. I have noticed the improvement from year to year, and its efforts to keep up with twentieth century times. We should try and introduce it to every bee keeper's home. It certainly was a great help to me when I started bee-keeping.

Now, I wish to give my poor opinion on the honey pail and weight question.

I produce largely extracted honey and consequently have to use many pails each season. Last year I used one hundred dollars worth. I sell to wholesale houses as well as retailers and home customers. I have a fairly good home market built up, and I also peddle some of my honey. Every honey producer should build up a home market; it pays well, and helps the general market.

Now, first, as to the size of pails. It really does not matter a great deal, as each bee-keeper should govern himself as to the requirements of his customers. I use 60-lb., 22-lb., 10-lb., 5-lb. and 2-lb pails. I find that with retailers or in peddling honey that 2 and 5-lb pails go best, with a few 10-lb.

It seems to me the more important question is: What weight should we give with our pails, net or gross weight?

When I first started bee-keeping some twelve years ago with two colonies (now I have 173 in cellar), I used to peddle all my honey and put pails up net weight, and either charged extra for the pail or lost the price of it. But what a mix up!

I could not find money to help me pay for the pails. No one would pay any more, than what the market price was—so much for so much money and nothing more.

Retail dealers told me to fill my pails; they strongly advise gross weight. I have weighed my pails the last few years without the covers on, to make sure my customers get plump weight; the weight of the cover is allowed extra, and this has not made me poorer. I make a 2-lb. pail weigh two pounds, a 5-lb. pail to weigh five pounds gross weight. I fail to see dishonesty in giving gross weight. Many of my customers have told me that bee-keepers have a right to be compensated for their pails.

I hope I am charitable enough not to try to force my opinion on to those who differ from me.

Our O.B.K.A. should make it their motto not to rest before a standard is established in regard to the question of the weight of honey in pails.

For myself, nothing whatever can bring me back again to use net weight pails, as my present way works so satisfactorily. Gross weight pails always pay for pails; no extra charges and satisfaction with retail dealers. If every bee-keeper would adopt this as a standard, all would be nice smooth sailing. Don't you see! You sell say 500 pounds of honey, pail included (gross weight), at so much a pound; you get your money, pails paid for and no questions asked.

Our O.B.K.A. in co-operation with other Associations in the Dominion are strong enough to establish a standard weight in our honey business. We certainly will meet with difficulties if we do not accept some standard, to which the minority should submit. I predict that in the near future our bee-keeping fraternity will adopt one standard size of honey pails, as well as a standard weight for same. If wishing is not wrong, then I wish with all my heart it will be gross

weight, as it will be to the customers will be the way.

Arnstein, Ontario.

Johr

I have read the Journal by Mr. B. the weight of honey not going to say but years of experience to Mr. Byer's side years I put ten pails, making pails three-quarters proceeded in getting than the man with package. In experience I can see hundreds of dollars see that I am in package.

Claudeboye.

Geor

In reading the different opinions and filling of honey I am glad that they started, and hope in the business that will be most general satisfaction.

I will state the following, just for plan to be correct

I use the 5, 10 hold the price of it seems to meet everybody finds fault. This way of filling grocery firm that I They said it made selling and no objection the purchasers we hear from others.

Hollen, Ont.