

3-4 GEORGE V., A. 1913

A. Mr. Carey.

Q. Did he give some instructions in box packing?

A. Yes, he has been doing good work. He has been taking a good deal of care to instruct anybody who would be willing to spare the time.

By Mr. Thornton:

Q. Do you find that there is any inquiry for boxed apples from the markets you ship to?

A. There is in the West. In the Old Country they seem to have more boxed apples than they really want.

Q. But the West is demanding boxes of apples?

A. Yes, the Western markets want the Gravensteins boxed.

By Hon. Mr. Burrell:

Q. Is it not a fact that the trade in boxes of apples is more limited, and falls to a certain higher standard of buyer.

A. That is right.

Q. The box trade in England would be more profitable, it is the choicest trade?

A. Yes, it is the choicest trade, but a limited one. It is the mass of labouring men that eat the apple sent in barrels.

Q. You can always get the price for the very choicest apples?

A. Yes. No doubt a limited quantity of choice apples will sell better in boxes.

Mr. SCHAFFNER.—I have here a statement with respect to a car of apples shipped to Boisevain, 180 miles west of Winnipeg, from Woodstock, Ontario. The Grain Growers' Company brought them in and they were sold for \$4.33 a barrel. The freight from Woodstock was \$3.25. Of these apples, 33 per cent were Spies, 25 per cent Baldwins and 25 per cent Greenings. I thought they paid too much.

Mr. WILSON (Wentworth).—Yes.

Mr. SCHAFFNER.—But after paying that they arranged themselves to sell at \$4.33 a barrel.

Mr. WILSON (Wentworth).—Most buyers insist on 70 per cent Spies.

Mr. SCHAFFNER.—This was a special arrangement of 33 per cent Spies, 25 per cent Baldwins and 20 per cent Greenings, the rest made up of various sorts; but was not that a pretty high price f.o.b. Woodstock, \$3.25?

Mr. WILSON (Wentworth).—Yes, I do not know how they got that price, I am sure.

By Mr. Foster (Kings, N.S.):

Q. Had you any competition in Winnipeg with the Ontario fruit?

A. Practically none.

Q. Practically none that year?

A. Yes, but in 1912, this year, we met apples from across the line, from Washington, they got them in there at 70 cents a box f.o.b.

Q. That would be no more than \$2.25 per barrel?

A. \$2.10, about three boxes in a barrel.

Q. In the western centres do your men sell to the trade in the smaller towns outside of Winnipeg, Calgary and other places?

A. No, just in Edmonton, Calgary, Winnipeg and the larger centres.

Q. You have not gone into the matter of building up trade in those smaller places?

A. No, I presume our apples reach there in less than car-lots.

By Hon. Mr. Burrell:

Q. What percentage of your apples goes to the Old Country and what percentage to the Northwest?

A. Eighty per cent to the Old Country and three per cent to the Northwest.