

## **REPAYABLE CONTRIBUTION**

The PEMD partnership with Canadian business is an investment in a company's commitment to develop international export markets. It is not a grant, loan or entitlement, but rather a repayable contribution. Repayment of the contribution is based on incremental sales made by the recipient company or contracts obtained.

## **PROGRAM RESPONSIBILITY**

PEMD is managed by the Export Programs Division (TPE) of the Department of Foreign Affairs and International Trade (DFAIT), and jointly administered with Industry Canada (IC), through the regional International Trade Centres.

In Quebec, the regional offices of the Federal Office of Regional Development (Quebec) assist with the delivery of the program.

## **HANDBOOK**

This handbook is intended to serve only as a general guide to PEMD and is subject to change.

Final decisions regarding eligibility and interpretation of criteria rest with officials responsible for delivery of the program.