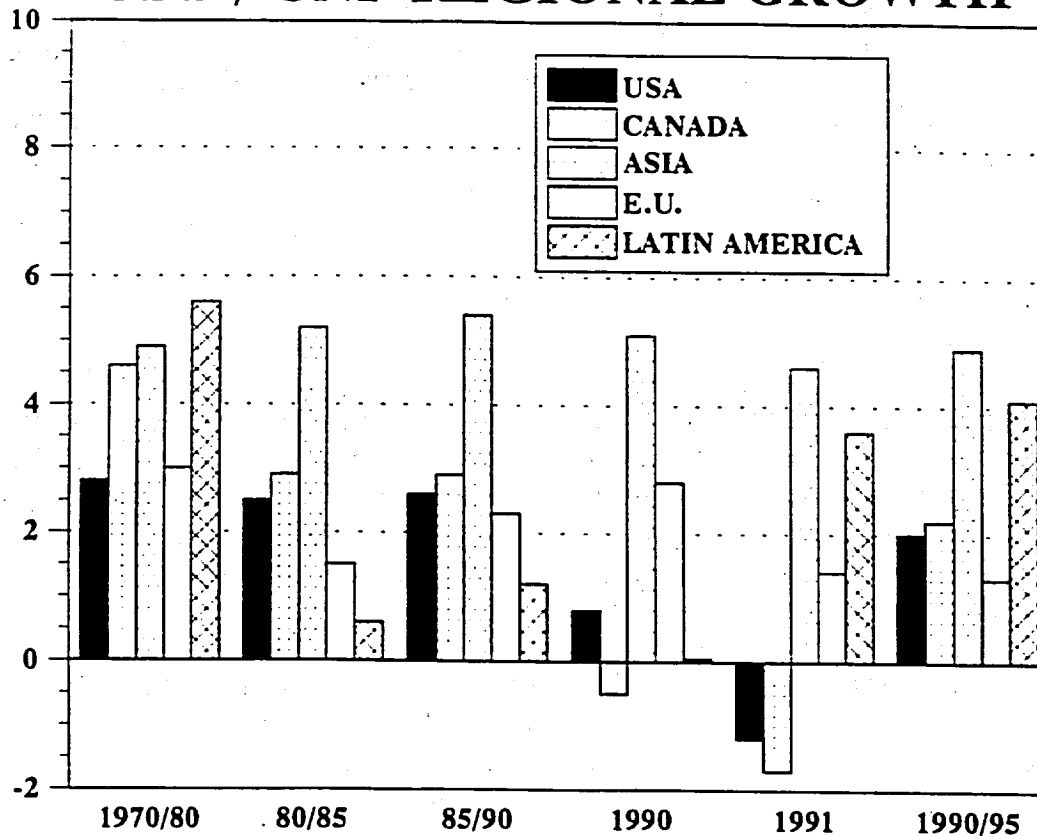


CHART 2
GDP / GNP REGIONAL GROWTH



Source: DRI/McGraw-Hill World Markets Executive Overview (1993)

Governments that once saw nationalization and protectionism as the only politically correct way to go are opening state-run industries to the private sector. Several countries have significantly improved their intellectual property standards and enforcement, both to deflect the threat of U.S. trade sanctions, but also to strengthen the environment for foreign investment and research and development. Inflation and deficits are being curbed after the difficult, but necessary, pill of IMF-recommended disciplines. Import tariffs have been slashed, exchange rates freed and exports encouraged. Among the major economies, the reforms have taken hold most effectively in Mexico, Chile, Colombia, Argentina and perhaps Venezuela. In Brazil, the commitment is less clear, although some useful steps have been taken.