

(record #: 776)

SECTOR: Information Technologies
AREA: Asia Pacific South
DATE: Sep 1993
ACTIVITY: Information technology; investment workshop
LOCATION: Toronto, Montreal
CONTACT: InvCan
TELEPHONE: 613-995-2783

A seminar series presented in cooperation with the Asia Pacific Foundation, designed to assist Canadian technology firms in accessing Asian sources of venture capital financing. Venture capital practitioners who manage Asian funds will discuss what they look for in investment relationships, and how to find, negotiate, and structure financing deals.

(record #: 778)

SECTOR: Information Technologies
AREA: Asia Pacific South
DATE: Oct 1993
ACTIVITY: Information technology; mission from Singapore to
LOCATION: Canada
CONTACT: Ted Weinstein EAITC PST_
TELEPHONE: 613-996-5824

This is a fall 1993 mission of 3 or 4 Singapore-based companies either looking to acquire Canadian information technology for their plants, or find manufacturers who want their products represented in the ASEAN region. The companies will visit major cities across Canada to meet with appropriate Canadian firms. The mission itinerary will be planned by the High Commission.

(record #: 779)

SECTOR: Information Technologies
AREA: Asia Pacific South
DATE: Oct 1993
ACTIVITY: Telecommunications equipment; seminar
LOCATION: India
CONTACT: Michael Wondergem EAITC PST_
TELEPHONE: 613-996-5903

To invite 5-6 Canadian firms to participate as workshop panelists to promote Canadian capabilities to a group of Indian regional telecom regulatory officials; to influence Indian regulatory environment; to explore opportunities to participate in the expansion of Indian rural telecommunications networks.