

TRADE TRACKING SYSTEM

90/01/13

WORKLOAD AND OFFICER SUMMARY  
ACTIVITY REPORT

FOR QUARTER 2 OF FISCAL YEAR 1989

REGION : UNITED STATES

		NUMBER	OFFICER-TIME CANADA	LOC-ENG	TOTAL-TIME PERSON-CY
<b>UNITED STATES</b>					
A. EXPORT/TRADE/POLICY ENQUIRIES	FROM CANADA :	6792	14.09	23.36	18.63
	FROM TERRITORIES :	6677	9.24	16.90	12.87
B. VISITS TO CLIENTS IN TERRITORY		1366	8.09	10.00	8.63
C. EXPORT/TRADE/POLICY PROJECTS AND EVENTS	FAIRS :	14	3.14	13.63	8.79
	MISSIONS :	11	1.58	9.12	6.48
	CONFERENCE SEMINARS :	8	1.51	1.84	2.10
	OTHER :	6	2.63		2.29
D. COMMERCIAL-ECONOMIC	NO REQUESTED :	7	1.01		0.58
	POST INITIATED :	27	3.94		1.83
E. COMMUNICATIONS ACTIVITY		9		1.12	1.23
F. INVESTMENT ENQUIRIES	FROM CANADA :	33	0.56		1.26
	FROM TERRITORIES :	852	2.73	1.43	1.91
G. TECHNOLOGY INFLOW PROGRAM ENGR'S FRM CANADA	CONNECTIONS ARRANGED :	61	0.09	0.74	0.45
		8	0.04	0.05	0.05
H. PARTICIPATION IN PROG-REL EVENTS OUTSIDE POST			1.11	0.70	1.71
I. SERVICE REQUESTS FRM GOV'T SOURCES	NGO :	86	0.85	0.10	0.41
	HOST GOVERNMENT :	151	1.63	0.38	0.84
	OTHER DEPARTMENT :	311	1.75	0.61	1.17
	PROVINCES/MUNICIPALITIES :	128	2.18	1.94	1.26
J. ADMINISTRATION:	PROGRAM MANAGEMENT & ADMIN. :		18.74	1.29	8.51
	LEAVE, PROFESSIONAL DEVELOP. :		14.08	6.05	6.38
K. SERVICE			5.59	0.61	3.63
***** TOTALS *****			59.89	93.87	56.58

UTE

\*ATLANTA  
BOSTON  
BUFFALO  
DALLAS  
NEW YORK  
WASHINGTON

UTW

CHICAGO  
CLEVELAND  
DETROIT  
LOS ANGELES  
MINNEAPOLIS  
SAN FRANCISCO  
SEATTLE

\* Quarterly reports for these posts were not available.

NUMBER OF BUSINESS VISITORS FROM CANADA : 1129  
FROM TERRIT : 1313

NUMBER OF PEND APPLICATIONS COMMENTED ON: 286

NUMBER OF OCCUPIED OFFICER POSITIONS - CANADA-BASED : 41  
- LOCALLY-ENGAGED : 55