

All Wholesale Druggists keep in stock and will supply retail druggists with

Wood's Phosphodine, Retails \$1. Cook's Cotton Root Compound, No. 1, Retails \$1. Cook's Cotton Root Compound, No. 2, Retails \$3.

Cook's Cotton Root Compound, No. 2, Retails \$3.

Many retail druggists sell dozens of these goods while others only sell a few boxes. The reason for these variations in sales are that one orders from this jobber in not less quantity than one dozen Wood's Phosphodine, one dozen Cook's Cotton Root Compound No. 1, and a half dozen Cook's Cotton Root Compound No. 2, and places the dozen cartons on his slow case where they can be seen and examined by customers. The other orders a few boxes and hides them in a drawer behind his counter where they cannot be seen, or what is still worse, waits until a customer asks for the goods and then orders a box or two; thus one druggist sells many dozens, the other a few boxes or none at all. These goods all afford a liberal profit to the retailer, and are liberally advertised in nearly all papers from Cape Breton to British Columbia. No retail druggist can make a mistake in ordering from his jobber at least one dozen each of these goods and placing them on his show case where they can be seen. Druggists who have only purchased a few boxes and placed them in a drawer behind their counter will, by purchasing in quantity and placing where they can be seen, be surprised how quickly they will be sold. There is only one way to sell soods, and that is to keep a supply.

The Canadian Druggist

is =

..Klondike..

to its advertisers

"St. AUGUS

Registered at Otta

Our "St Augustine" (Registered) is the perfect wine for communion or invalids. Your wine terchant can supply you at \$4.50 a case one faren quarts. See that you get the genuine article. All good articles are counterfeited. See that our name is on label and capsule.

Our "St. Augustine' (Registered), of 1891 vintage, a choice sweet, mild wine, and equal to imported wines at double the price.

J. S. HAMILTON & CO. BRANTFORD

Sole Agents for Canada for the Pelce Island Wine Company

THE OLDEST - THE BEST

Received Medal and Diploma at Province of Quebec Exposition, Montreal, 1897.



Trade supplied by all leading Drug Houses in the Dominion.



For sale at Manufacturers Prices by the leading wholesale druggists and druggists sundrymen throughout Canada.

Complete Illustrated Price List free on Application

ELERY
IRON
PILLS. NUTRATIVE, TONIC,
NERVE REATORING.