

the advantages of a magazine which is not full of advertisements. In fine, you do not have many competitors, and you are consequently more apt to catch the buyer.

But see that you tell nothing but the naked truth, and lots of it; and then, if you have stamps for which there is a demand at your selling price, your advertisement, if properly displayed, will pay you as well as those of the mysterious (?) dealer.

KERAS.

P. S.—And his pay!

The 12½-cent black Nova Scotia is very similar in coloring and general appearance to the 12-pence Canada, and is worth more in a used condition. It was for many years called the Queen of Stamps by old-time collectors, and is still equal to any engraving that has yet been produced, and, like the 8½c. and 10c. of the same series, it bears the portrait of Queen Victoria as she may have looked 35 years ago, and when examined under a strong glass one is amazed not only at the marvellous precision of every date and line, but Her Britannic Majesty seems to gaze serenely out with a startling similarity to life in the light of the calm and placid eyes. These stamps are beautiful, and illustrate the highest type of art in engraving, and form a set that will soon be out of the reach of the average collector.—*Weekly Philatelic Era*.

Ourselves

With this number we close our first volume, and beg to thank all those who have favored us with subscriptions and advertising patronage. A large number of our subscriptions expire with this number, and we ask all those to favor us with a renewal at as early a date as possible, as we intend to improve the appearance of THE ONTARIO PHILATELIST to a great extent, and we ask the co-operation of our retiring subscribers.

Many more such "floods" upon the stamp market would undoubtedly seriously effect it. Such a find is liable to occur any time in United States revenues. There are many, many rare revenues which still remain to be unearthed by philatelists.

The neatest address book that we have yet received is the Stamp Collector's Handbook and Directory of Ontario, compiled by Mr. R. G. Widdicombe of St. Catharines, Ont. It consists of 16 pages and cover, giving a list of some 200 collectors and dealers residing in the province; also a list of all stamp papers and officers of the Dominion Philatelic Association. It is a very useful book, and should be in every philatelic library and in the hands of those who desire reliable correspondents in Ontario. The price is placed at the low rate of 10c. per copy, and can be obtained from the above address.