

STEER'S Grocery Reductions For This Week.

Choicest Quality No. 1 Lobster	40c. tin
Choicest Quality No. 1 Local Salmon	30c. tin
B. C. Salmon	25c. tin
Blue Ribbon Peaches, packages	29c. each
Apricots, Extra Choice, 15 oz. pkgs.	40c. pkg.
Apricots, Festival Brand, 2 1/2 lb. tins	40c. tin
Peaches, Festival Brand, 2 1/2 lb. tins	42c. tin
Lima Beans	10c. lb.
Pure Gold Icings, per pkt.	20c.
Hops, best quality, 1/4 lb. pkts.	15c. each
Nelson's Gelatine	20c. pkt.
Kellogg's Corn Flakes, 3 pkgs. for	60c.
Fray Bentos Corn Beef, No. 1 tins	34c. lb.
Tea Time Sardines, Norwegian	20c. tin
Scotch Oatmeal	15c. lb.
Armour's Tomato Catsup	28c. btl.
Klim, per lb.	48c.

Steer Brothers.

Board of Trade Holds Annual Meeting.

Interesting Discussion on Various Matters--Report Presented and Adopted.

The twelfth annual meeting of the Newfoundland Board of Trade was held yesterday afternoon and was largely attended. At 4 p.m. the meeting was called to order by the President, Mr. H. R. Brookes who requested Mr. E. A. Payn, the Secretary, to read the minutes of previous meetings which were subsequently adopted. The Financial Statement was then read by the President and showed a credit balance of \$67,112. The President then made reference to the unusual conditions which had prevailed during the past year. In 1919 we had the period in which the prices and values of our exports were on the increase. Since then, the opposite has prevailed, prices and values being on the decline. We also passed from free trade to restricted trade. The speaker did not think that these conditions were peculiar to Newfoundland alone and he doubted if they were entirely the result of local affairs. They were just the reflexion of similar conditions elsewhere. Outside influences, he said, naturally have an important bearing on conditions in Newfoundland. There are some who think that the unusual state of affairs were aggravated by local conditions but this was not altogether so. The report was very unsatisfactory to the trade. I would be unwise to attempt to ignore these conditions and because Newfoundland is well able to stand the strain as soon as we have returned to the normal conditions of peace we will be stronger and better than we were in 1913 and 1914. It is interesting to note that the report of the general manager of the Bank of Montreal was so satisfactory to Newfoundland. The outstanding feature of the year's trade history was the fish export regulations. In its report concerning these regulations the Council had been careful to give a brief, plain recital of conditions as they occurred but they did not deem it wise to report on the effect produced by them. The regulations, had not given the results for which they had been inaugurated. Speaking for himself he said that in view of the fact that he was a strong supporter of the regulations, he would first like to say that although they had been largely withdrawn, that Newfoundland would be far better off if the fish export trade could be controlled by one central body. He next referred to the

lack of cooperation amongst exporters and said that the main object of the fish regulations was to enforce cooperation. He regretted the non-success in this direction and he said that this lack of cooperation was responsible for the failure of the regulations. He referred to the small catch at last year's codfishery compared with the two preceding years. In the year under review the catch was short four or five hundred thousand quintals. Another point he mentioned was the comparatively small stock on hand to-day. This stock amounted to 450,000 qts. as compared with 700,000 qts. in 1919 and 1,000,000 qts. in 1918. This difference should mean less trouble in marketing the stock but in 1919 there were excellent trade conditions but now the markets are not free in buying, and exchange was bad for both buyers and sellers. In spite of these conditions if we are not too eager to sell we should be able to market the present stock on a satisfactory basis. He referred to the preferential treaty between Canada and the West Indies, and he suggested that Newfoundland should make a similar treaty with the West Indies. At present, by the preferential tariff due to the agreement between Canada and the West Indies, Newfoundland fish is being discriminated against. Brief reference was made to standardization. He said that a new measure such as this should be treated in a helpful and not an antagonistic way. It was new to Newfoundland and it was therefore difficult to install a perfect system at once. In the main, he thought it an immense benefit to this colony with regard to the future.

Mr. Horwood in rising to second the adoption of the report, referred to existing conditions, and quoted figures to show our large trade. He said that we should set about cheapening of production and abolish the expensive habits cultivated during the few prosperous years we have had recently. He said that a period of suffering must follow attempts at reduction and that such a period was not altogether undesirable. He hoped that home industries would be boosted. He made a strong plea for cooperation, forced or otherwise and said that our troubles were only the reflexion of greater ones elsewhere. He also made reference to the discontent amongst the sealers last year. He expressed regret for the loss of those who died during the past year, and closed a very fine speech by declaring that present conditions would soon be bettered.

Mayor Gosling said that he was pleased to see that attempts had been made to get correct reports of the fishery and he hoped to see better reports than we have had. He endorsed the President's remarks with reference to standardization, saying that everything depended on it. He spoke strongly against the War Measures Act which he would like to see immediately erased from the Statute Book as it was a great temptation to improper action at the present time, and he recommended that a resolution be passed by the Board of Trade that peace should be declared in Newfoundland (laughter). He said that it was too impossible to believe that the Government had advanced money for the purchase of Labrador fish and he also thought it extraordinary that any one should accept such advances. He thought the valuations placed on our forest products were too low. He referred to the water extension and congratulated the President on his report, which would go down in history on account of the very peculiar conditions through which we have passed. He expressed the hope that the next report will be a more cheerful one.

Mr. Job made reference to the Newfoundland Fish Exporters Association, mention of which had been omitted from the report. He said that this Association was the only means of effecting cooperation.

Mr. Duder drew attention to the distinct cleavage existing between the trade and the portion represented by the Exporters' Association. He also mentioned the fact that the Minister of Marine and Fisheries would have nothing to do with the Board of Trade in fish matters.

Sir P. T. McGrath made reference to the refusal of the officials to give any information to the press. It was at no time possible for the papers to get information from members of the Exporters' Association, and to get information with reference to vital matters resort had to be made to various individuals and other means of getting news. It was deplorable, he said, for an important industry to be under the control of a private corporation.

Mr. Brookes said that as President of the Board of Trade and of the Exporters' Association he was personally responsible for keeping proceedings of the latter body from becoming public property. He said that he was justified in not telling the public of all these proceedings.

Sir P. T. McGrath replied that the Exporters' Board could not be the official mouthpiece of the fish trade and also of a private corporation.

Mr. Job said that every exporter was welcome as a member and that the Association must be looked on as a private corporation.

Mr. A. B. Morine severely criticized the standardization regulations. He knew from personal experience with the fishermen that dissatisfaction exists amongst them in connection with this matter. There is no rule specifying the different grades of fish. A fisherman may go to one merchant with his produce and be told that it is such a quality, whilst at another premises his fish is taken at a higher grade. Again the cutters employed do not agree, they cannot tell the difference in the fish and what one accepts another may throw out. Who appointed the cutters and fish inspectors, and what qualifications and experience or what learning have they? Many of them are appointed through political pull, or by the merchants with whom they are employed. Last fall Mr. Coaker told the fishermen who called upon him that he never made any appointments. Yet the rules say distinctly that he is the only one who can make them. It was also stated by the men that he told them that if they were not satisfied with the cutters and inspectors they would dismiss the whole lot of them and appoint new ones. It was scarcely reasonable to expect the fishermen to have any respect for the regulations under these conditions. Mr. Morine then suggested that an impartial board, free from the influence of buyers or politicians, should be set up to look after the matter of fish standardization and that cutters and inspectors should

first pass an exam before receiving appointments. Mr. Morine thought that the Board of Trade should bring this matter to the notice of the legislature. He next dealt lengthily with the fixing of prices and said that he did not think it fair that one body of men should be allowed to make regulations and fix prices, get all the information and let the general trade know nothing about it. He felt that an impartial board was required. It will be almost an impossibility to get such a board in this country, but he hoped that the Board of Trade would take up this important matter of our fisheries and use all the ingenuity and ability and patriotism it has got, and stop playing politics with the life of the country and do business in a business-like manner.

Mr. F. Moore next spoke on the matter of good fish and said that the exporter should be responsible for the fish he sends out. After Mr. Moore had concluded his address the report was put to the meeting and was received and unanimously adopted. The officers elected to complete the Council of the Board of Trade for the ensuing year are as follows:—

President—H. E. Cowan.
2nd Vice Pres.—A. E. Hickman.
Councilors—L. C. Outerbridge, J. Long, Hon. Tasker Cook, A. W. Piccott.

Before the close a vote of thanks to the outgoing officers was proposed by Mr. W. S. Monroe, who complimented them on the good work achieved, which was heartily accorded.

Shave With Cuticura Soap The New Way Without Mug

Cured By Snake Bite!

The amazing manner in which bushmen protect themselves against snake bites is described by Lieutenant F. C. Cornell in "The Glamour of Prospecting."

They are inoculated directly above the heart with the venom of the cobra, which is captured alive and forced to bite the patient or novice. Meanwhile he is held by two men, who watch him and administer an antidote in small doses. When the poison seems likely to gain the mastery, they rub the perspiration which pours from him into the bite.

The ordeal is a fearful one, under which men often die, but which, when they survive, "makes them snakes themselves," as the natives express it. Neither put-adders, cobras, nor night-adders would attempt to bite a man thus transformed.

Odd Ways in Which Fires Start.

There have been a number of cases lately of women's frocks catching fire without any obvious cause. The mischief has now been traced to an "art silk" which is really material prepared during the war for the manufacture of cartridges.

Fires are started in all sorts of odd ways. A man had just taken his seat at dinner when his dress jacket burst into flames. The solution was found in the fact that a potatoe thrust loose in his pocket, had become ignited by pressure against the side of a safety match box.

A few years ago a rounded window in a chemist's shop at Scarborough focused the rays of the sun so that they set fire to a celluloid box, while a fly was responsible for the destruction of a large house at Westport, in New Zealand. The insect flew into a gas jet, and escaping with its wings ablaze blundered into a muslin curtain which at once burst into flames.

Birds have been responsible for more than one conflagration. At Coverack, in Cornwall, a chimney in a farmhouse took fire. Out of it fluttered an owl with its feathers burned. It set on fire a haystack, and the latter was completely destroyed.

Rain falling on a truck of lime at Beccles Station caused a fire which destroyed the truck and its contents, and the string of a military kite falling across overhead tramway wires and a wooden house caused the destruction of the latter.

A strange case occurred in a wood near Grange over Sands. Red ants had constructed a huge hill in the roots of a splendid fir tree. Hot weather

Here and There.

Nouriture Laxative Infallible, "LES FRUITS."—40c. btl.

The play which young and old alike enjoy—"The Old Homestead."—11

The Parade Rink will NOT be open to-night.—Jan 26, 11

Stafford's Phoratox is by far the very best Cough and Cold mixture known.—Jan 26, 11

30 and 20 cents are the Pit and Gallery prices for "The Old Homestead" to-night.

DANCING CLASS—Misses Miller—Re-opening Thursday, Jan. 27th, at 8 p.m., C. C. C. Hall. Jan 26, 11

A play which the fashion of the largest cities never tires of seeing—"The Old Homestead."—Jan 26, 11

PRINCE OF PILSEN—The Opera Troupe will please note that on this Wednesday night, Jan. 26th, practice will be held in the C. C. C. Hall.—Jan 26, 11

"Wuz yuh ever reared in th' Poor House?" Hear Ricketty Ann's plaintive tale at the Casino to-night.—11

ACKNOWLEDGMENT.—The Dorcas Society acknowledges with grateful thanks, the sum of \$558.25, part proceeds of Charity Dance, per Mr. Percy Fearn.

A play which clergymen go to see, and then advise their congregations to witness, "The Old Homestead."—11

ACKNOWLEDGMENT.—The Superintendent of the Methodist Orphanage gratefully acknowledges the donation of a quintal of fish from Mr. F. R. Rowe.

Tea and Entertainment at Canon Wood Hall on Wednesday, January 26th. Tickets 60c. Tea on tables at 7.15. Admittance to Concert only, 25c. Curtain 8.30. Candy for sale.—Jan 26, 11

AT THE BALSAM.—The following are guests at Balsam Place: Capt. Zink, Lunenburg; Capt. Dawe, Bay Roberts; Mr. and Mrs. A. Smith, Hr. Breton; Mr. and Mrs. McIntosh and child, Aberdeen, Scotland; Mr. and Mrs. Grouchy, Pouch Cove.

MASONIC APRONS, ETC.—Just received, Tasker Aprons, also English Lodge Aprons, Royal Arch Companion, Masters' Levels, Silver and Gold Tassels. G. KNOWLING, LTD.—Jan 19, 11, w

M. C. L. L.—To-morrow at 7.45 p.m. sharp. Debate, "Resolved that it is desirable in the public interest that the Legislature should pass a charter establishing a State Bank in Newfoundland." Leaders: Affirmative, Mr. A. Soper; Negative, Mr. H. E. Cowan. Jan 26, 11

ACKNOWLEDGMENT.—The Ladies' Branch of the St. Vincent de Paul Society beg to acknowledge with sincere thanks the receipt of \$558.25 being part proceeds of the Charity Dance, per P. F. Fearn, Esq.

PILES Do not suffer another day with itching, bleeding, or burning. The Pile Cure is a simple, safe, and effective remedy. It is a surgical operation required.

Would the collectors for the Bible Society who have not yet completed the canvass of their districts please do so as soon as possible and hand in returns to the Treasurer not later than Saturday, to permit the accounts being audited before the Annual Meeting on Monday next. R. A. TEMPLETON, Hon. Treas. Jan 26, 11

or dried the heap, which was composed of vegetable matter. Then came warm rain and a return of heat. Chemical action resulted in spontaneous combustion, and the heap ignited, setting fire to the tree and bringing it to the ground.

Fashion Plates.

A COMFORTABLE DRESS FOR HOUSE OR PORCH WEAR.



Pattern 3244 is portrayed here. It is cut in 7 Sizes: 34, 36, 38, 40, 42, 44 and 46 inches bust measure. A 38 inch size will require 6 yards of 36 inch material. The width of the dress at lower edge is 2 1/2 yards.

Dotted percale is here shown with pipings at the free edges and white drill for collar, cuffs and belt. Seersucker, gingham, chambray, lawn, flannellette and gabardine, challis and saten are good for this model.

A pattern of this illustration mailed to any address on receipt of 15 cents in silver or stamps.

A BECOMING FROCK FOR SCHOOL OR FLAT.



Pattern 3434 is portrayed here. It is cut in 4 Sizes: 6, 8, 10 and 12 years. A 10 year size will require 3 1/2 yards of 36 inch material.

For this attractive model one could use gingham, percale, chambray, lawn, serge, gabardine, repp, velvet, plaid and check suitings.

A pattern of this illustration mailed to any address on receipt of 15 cents in silver or stamps.

NOTE.—Owing to the continual advance in price of paper, wages, etc., we are compelled to advance the price of patterns to 15c. each.

Size
Address in full:—
Name
.....

From Cape Race.
Special to Evening Telegram.
CAPE RACE, To-day.
Wind west, fresh, weather fine; the steamer Sable I. passed in at 9.20 a.m. Bar. 29.30; Ther. 30.

Canadian National Railways!

FROM MARITIME PROVINCE POINTS TO QUEBEC, ONTARIO AND THE WEST.

Solid steel equipment, latest type of steel sleepers, Standard dining cars, steel Colonist, also first-class coaches.

For information regarding fares and reservations, etc., apply

J. W. N. JOHNSTONE, General Agent
Board of Trade Building, Water Street, St. John's, Newfoundland.
nov1, eod, 11

RED CROSS LINE!

NEW YORK, HALIFAX AND ST. JOHN'S SERVICE.

The S. S. ROSALIND will probably sail from New York on January 29th, and from St. John's on Feb. 9th. Owing to the strict observance of the American Immigration Laws, every applicant for ticket for New York must be able to read and write, have good health and show at least \$50.00 on arrival there.

All passengers for New York MUST see the Doctor in person in the ship's saloon one hour before sailing.

For passage fares, freight rates, etc., apply to
G. S. CAMPBELL & CO.,
Halifax, N.S.,
Agents.

HARVEY & COMPANY, LTD., Agents,
Steamship Dept., St. John's, Newfoundland.

ed, 11

10 p.c. Discount on Suitings and Overcoatings.

From this date until end of year we offer all our stock of High Class

Suitings and Overcoatings

at a Special Reduction of Ten Per Cent for Cash.

All orders will receive prompt attention and immediate delivery, and will be tailored in our usual first class finish and style.

Avail of this offer and save money by placing your order at once.

CHARLES J. ELLIS,
HIGH CLASS TAILOR, 302 WATER STREET

We Act as Agents For Executors

Those who have had placed upon them the responsibilities of Executorships or Trusteeships and who find the burdens connected therewith greater than they care to undertake, will do well to place their responsibilities with the Montreal Trust Company by appointing the Company their agent.

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Sir Herbert S. Holt, President. A. J. Brown, K.C., Vice-Pres.
11 Place d'Armes Square.
F. G. Donaldson, General Manager, Montreal.
St. John's, Nfld., Branch, Royal Bank of Canada Building.
sep28, 1920, eod C. E. JUBEN, Manager.

REMOVAL NOTICE!

The office address of the White Commission Co. will be changed from 310 Water Street to new address to be announced later.

Please address correspondence to P. O. BOX 413.

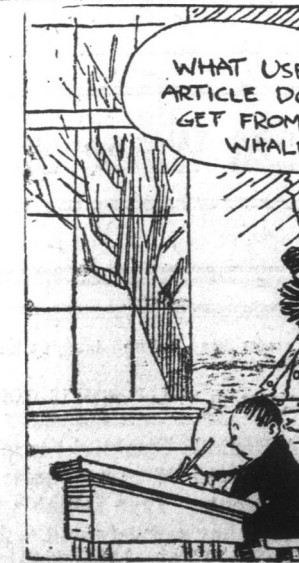
The White Commission Co.
jan21, 11, eod

GRAPES and ORANGES

Now in Stock:
50 Kegs Choice Green Grapes
50 Cases California Oranges,
Count 150's and 200's.

BURT & LAWRENCE
14 New Gower Street.

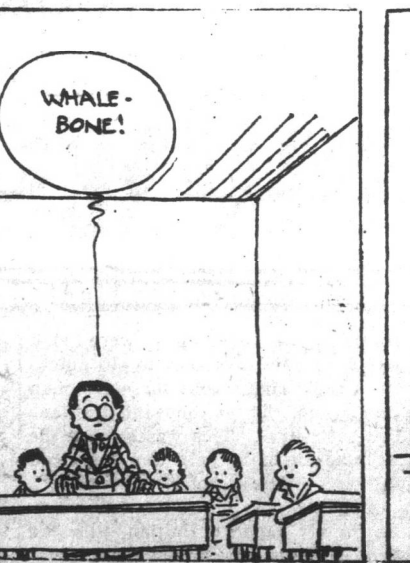
"REG'LAR FELLERS"



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By GENE BYRNES



By GENE BYRNES



By GENE BYRNES



By GENE BYRNES



TWO

COLOUR

By ih

Extraordinary Here—Pink, White, Gold, blending, quilts for prices you are ing. The lot CRASH TOVE Towelling for 30c. yds. SCRUBBERS—bing Clothes, Ing Clothes, Reg. 25c. yds. COTTON CORD—Cotton Cord, dyes good, dies, Misses, Regular Towel, Price

Congo

CONGOLENE 6 feet wide, terms to all stage of our for this Sale

\$10.00 Squa

These offer choice of room, bedroom, feet; rich borders. Price

Great BO

LITTLE BOYS 3 turn-over, Dark Brown, BOYS' TWO-TONE with White and others; sizes 11

\$5

56-INCH DRESS Navy, Serge, BATH MATS and Wash Price