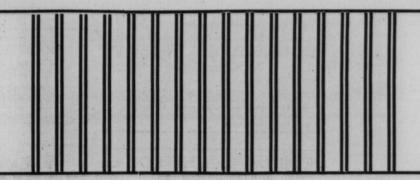
## The Soap That Saves

The 67 per cent. of pure oil in each cake of "Shell Brand" Castile Soap prevents the usual amount of shrinkage prevalent in ordinary Castile Soap. It also prevents complaint from customers that "it is not an economical soap to buy." And it shows the dealer a good profit. Then, too, as a toilet soap it is about as fine an article as one could wish. Made by Couret Freres of Marseilles, France.

## "Shell" Brand Castile Soap



## Pickles of High Quality

Fine vegetables and absolutely pure Malt Vinegar combined with extraordinary care and expert watchfulness have won for "Hannah's Excelsior" Pickles an enviable position among lovers of sound piquant pickles. Produced in Glasgow, Scotland, and put up in all sizes desired. "Excelsior" is a name to conjure with when pickle buying.

## Hannah's "Excelsior" Pickles