

## This Washer Must Pay for Itself

**A** MAN tried to sell me a horse, once. He said it was a fine horse and had nothing the matter with it. I wanted a fine horse. But I didn't know anything about horses much. And, I didn't know the man very well, either.

So I told him I wanted to try the horse for a month. He said "all right, but pay me first, and I'll give back your money if the horse isn't all right."

Well, I didn't like that. I was afraid the horse wasn't "all right" and that I might have to whistle for my money if I once parted with it. So I didn't buy the horse although I wanted it badly. Now this set me thinking.

You see I make Washing Machines—the "1900 Junior" Washer. And, as I said to myself, lots of people may think about my Washing Machines as I thought about the horse, and about the man who owned it.

But, I'd never know because they wouldn't write and tell me. You see I sell all my Washing Machines by mail. (I sold 200,000 that way already—two million dollars' worth.)

So, thought I, it's only fair enough to let people try my Washing Machines for a month, before they pay for them just as I wanted to try the horse.

Now I know what our "1900 Junior" Washer will do. I know it will wash clothes, without wearing them, in less than half the time they can be washed by hand, or by any other machine.

When I say half the time, I mean half—not a little quicker but twice as quick.

I know it will wash a tub full of very dirty clothes in Six minutes. I know no other machine ever invented can do that, in less than 12 minutes, without wearing out the clothes.

I'm in the Washing Machine business for Keeps. That's why I know these things so surely. Because I have to know them, and there isn't a Washing Machine made that I haven't seen and studied.

Our "1900 Junior" Washer does the work so easy that a child can run it almost as well as a strong woman. And, it don't wear the clothes, nor fray the edges nor break buttons, the way all other washing machines do.

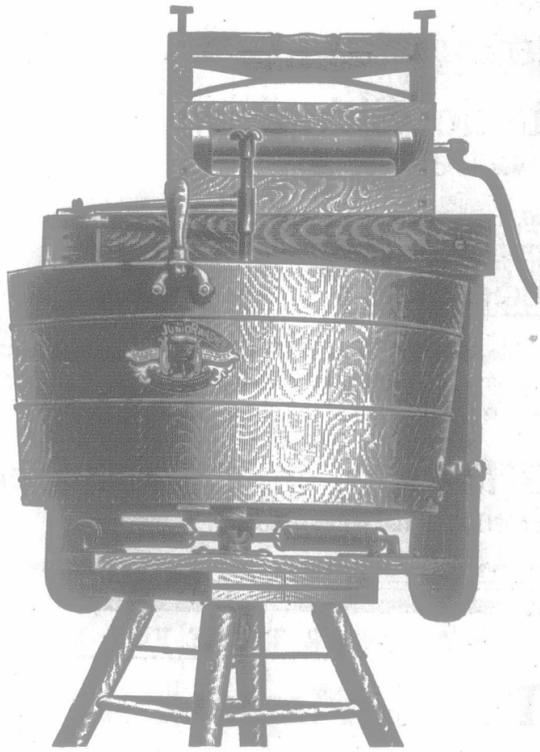
It just drives soapy water clear through the threads of the clothes like a Force Pump might.

If people only knew how much hard work the "1900 Junior" Washer saves every week, for 10 years—and how much longer their clothes would wear, they would fall over each other trying to buy it.

So said I, to myself I'll just do with my "1900 Junior" Washer what I wanted the man to do with the horse. Only I won't wait for people to ask me. I'll offer to do it first, and I'll make good" the offer every time. That's how I sold 200,000 Washers.

I will send any reliable person, a "1900 Junior" Washer on a full month's free trial! I'll pay the freight out of my own pocket. And if you don't want the machine after you've used it a month, I'll take it back and pay the freight that way, too. Surely that's fair enough, isn't it?

Doesn't it prove that the "1900 Junior" Washer must be all that I say it is? How could I make anything out of such a deal as that, if I hadn't the finest thing that ever happened for Washing Clothes—the quickest, easiest and handsomest Washer on Earth. It will save its



whole cost in a few months, in Wear and Tear on clothes alone. And then it will save 50 cents to 75 cents a week over that in Washerwoman's wages. If you keep the machine, after a month's trial, I'll let you pay for it out of what it saves you. If it saves you 60 cents a week, send me 50 cents a week till paid for. I'll take that cheerfully, and I'll wait for my money until the machine itself earns the balance.

Now, don't be suspicious. I'm making you a simple, straight forward offer, that you can't risk anything on anyhow. I'm willing to do all the risking myself! Drop me a line today and let me send you a book about the "1900 Junior" Washer that washes clothes in 6 minutes. Or, I'll send the machine on to you, a reliable person, if you say so, and take all the risk myself. Address me this way—F.A.B. Bach, Manager "1900" Washer Co., 355 Yonge St., Toronto, Ont. Don't delay, write me a post card now, while you think of it.

## A Common-Sense Talk On Manure Spreaders

**T**HERE'S no doubt that the right kind of manure spreader is a good thing for you to have. It is probably true that there is no other farm machine that, if right, is as valuable to the farmer. If manure is spread properly and at the right time, its money value far exceeds what you're apt to think.

But when you buy a manure spreader have a care. There are many of them on the market, and many with various "special features"—fancy affairs that do them more harm than good.

When you buy a spreader look out for these things—and avoid them. What is chiefly to be desired is strength and simplicity of construction.

Strength is essential because a manure spreader has to carry a heavy load and the rear end—the machine end—has hard work to do.

Simplicity of construction lessens the chance of the machine getting out of order and gives light draft. You know there are a good many manure spreaders that don't get out of the shed after the first year. They are too troublesome; causing much delay.

### I. H. C. Corn King and Cloverleaf Spreaders

are strong and simple. The frame is carefully selected, well seasoned lumber, and is strengthened by heavy cross sills and truss rods. They have steel wheels with staggered spokes, and both hind wheels have clutches. The box is made of selected stock and is securely fastened to the frame by heavy steel cleats. Corners are re-enforced with steel plates. Everything is of the very best.

Both of the rear wheels are drivers, and insure plenty of power. A large sprocket with heavy chain drive transmits the power to the cylinder. The cylinder is large and strong, and the square teeth (extra long) are made of the best high carbon steel.

The power for driving the apron is applied on both sides, giving an even movement and making binding impossible. The rollers are attached to the under side of the slats instead of to the frame.

The vibrating rake is a most important feature, and is found only on Corn King and Cloverleaf spreaders. It levels the load and brings the manure squarely up to the cylinder—a thing which is absolutely essential to



proper spreading. The teeth on the vibrating rake are held in place by coiled steel springs so they never break but adjust themselves to the size of the load.

And as a result of simple construction, the operation is simple. Any one who can drive a wagon can operate an I. H. C. spreader, for one lever does it all. There are ten feeds, ranging from ten to thirty loads per acre. The apron stops of its own accord when the load is all fed out. By reversing the lever it returns and again stops when back in position. No need to watch it at all.

These are some of the reasons why you should investigate I. H. C. Corn King and Cloverleaf spreaders before you buy. There are many other good points about them that are explained in our catalogues. There are two kinds—Cloverleaf, an Endless Apron machine, and Corn King, a Return Apron machine; each made in three sizes.

Call on our Local Agent or write nearest branch house for catalogue.  
CANADIAN BRANCHES: Calgary, London, Montreal, Ottawa, Regina, St. John, Toronto, Winnipeg.  
INTERNATIONAL HARVESTER COMPANY OF AMERICA, CHICAGO, U. S. A.  
(INCORPORATED)

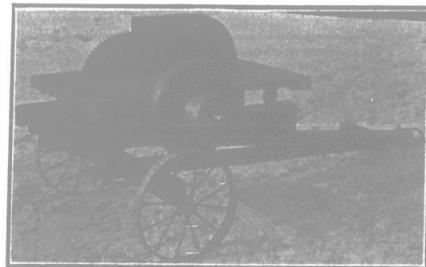
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All sizes Saw Mills, Planers, Edgers, Trimmers, Lath Mills, Shingle Mills etc. Complete line wood working machinery. Catalogue free.

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**WAGONS, SLEIGHS, PLOWS, HARROWS, SEEDERS, PULPERS, SCHOOL SEATS, MOWERS, DISC HARROWS, SCUFFLERS, TURNIP SEEDERS, WOOD SAWS, and all repairs for Gillies & Martin's Plows kept in stock.**

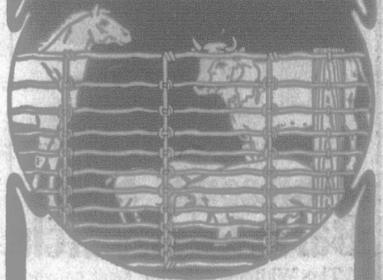
WRITE FOR CATALOGUE AND CIRCULARS.

## THE PEERLESS WOVEN WIRE FENCE

The regular styles of Peerless Fence are made of heavily galvanized all No. 9 hard drawn steel wire because this grade has been found to be the very best for the purpose. It is not too hard nor too soft, but strong and elastic. An extremely hard wire breaks easily at a sharp bend, but very soft wire will stretch and has no elasticity. The Peerless No. 9 is neither soft or brittle, but has the strong elastic qualities a good fence requires.

You do not want a fence to bag or sag at the center. Peerless Fence is strong and springy. The upright wires are stiff and are held in position by the Peerless Lock. This

### ALL NO 9 WIRE



lock holds securely without damaging the wires, and while it holds the cross and horizontal wires firmly together, the fence is elastic and will readily conform to any land surface. Peerless Fence offers the most complete resistance to all kinds of stock and it is impossible for them to get over, under or through it.

Write for our printed matter, telling how to build fences and make concrete posts.

**The Banwell Hoxie Wire Fence Co., Ltd.**  
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## THE FENCE WITH THE PEERLESS LOCK WILL TURN ANY KIND OF STOCK

**A HANDSOME GATE**

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**Dennis Wire & Iron Works Co., Limited, London, Ont.**