GALT, ONT., DEC. 5TH, 1896.

THE PUBLISHER,

"OUR HOME," MONTREAL.

Dear Sir :

Enclosed you will find copy for change in our advertisement, and we are pleased to inform you that evidently your columns are widely read. For several years we have been advertising in different publications, and in some of them with marked success.

Five months ago, we began to use the columns of "Our Home," and we assure you that since then we have had more enquiries, directly traceable to your publication, than from any other in which we advertise. Enquiries directly traceable to it have reached us, not only from the central portions of Canada, but also from outlying provinces, a number having been received from British Columbia to the West and Nova Scotia to the East, while it has brought requests for information regarding our line from as far South as Virginia and South Carolina.

Trusting that this information, though unasked for, may be of value to you.

We remain,

Sincerely yours,

THE BEAVER MFG. CO.