NEWS OF SPECIAL INTEREST

LET'S TALK IT OVER.

THE REFUSAL POLITE

but it ever occur to you that those who undertake the work of asking people for sometiting have not an easy task in front of them, and that it is for us to make that task a little easier instead of harder? To make my meaning clear let me illustrate by tolling two incidents. A girl I know is earning ther living as collector for a very large concern. She is not doing the work because she likes it, but because ahe is aimost the sole support of her parents. Some people from whom she goes to collect bills are polite and either pay their just debts or ask her to call again. This is all right, but on the other hand she has frequently to listen to abuse, or is literally shown the door.

Another girl tried some canvassing for a certain firm. In a sense she represented her firm, but does not dictate the policy of that concern, therefore when told the faults of management or certain objections to their methods of doing business, only wasted time, and left the store with an uncomfortable recollection.

Not only is it kind to be polite to those who call on a business errand, but it is, like honesty, a good policy. No one knows what influence one man or girl may swing, and it is only gatural that they will direct that influence towards the person of whom they have an agreeable remembrance. The man or girl may not be able to make large purchases themselves, but they may and often have wealthy friends, whose custom it would be of material benefit to obtain.

Canvassers for patriotic objects, these who do the work at a sacrifice of their natural feelings, for which few will give them credit, are impressed by the kind of reception they receive, and cannot help but be prejudiced for or against the cauvassed, according to the treatment they meet.

"I cannot really afford it." if sincerely spoken, puts a stop to all

KING'S DAUGHTERS' **20TH ANNIVERSARY**

Flourishing Organization Cale brate Union of St. John Branch Last Evening at Guild.

One of the most delightful evenings in the history of the King's Daughter: Order was spent last night at the wuld Rooms, when the members met to celebrate the twentieth anniversary or the St. John Branch and City

St. John County.

Annie A. McDonough to F. N. Brodie, property in Duke street.

Thomas Mercer to Frederick Stilwell, property in Torryburn.

Charles Wark to C. E. Wark, property in Loch Lomond.

ty in Loca Lonnold.

Kings County.

B. A. Keith to N. M. DeBow, property in Cardwell.

R. O. Mace to R. G. Chestnut, property in Studholm.

T. N. Martin to Reformed Baptist Alliance, property in Havelock, Marshal Stewart to J. H. Morey, property in Cardwell.

Sarah A. Sharp to Cornelia A. Sharp, property in Studholm.

CANADIAN CLUB ANNUAL MEETING

Mrs. Kuhring Re-Elected Pre ident Last Night—Fine Address Heard and Good Re-

Another of the death of the control of the control

W. R. REEK ACCEPTS FEDERAL APPOINTMENT

nes Assistant Live Stock Commissioner in Dominion Department of Agriculture.

dress Heard and Good Reports from Officers.

"Don't let our work lag. Those men lying in hospital today have won for us the victors. All we have done up to now is nothing to what they have done for us and they must come first in our thoughts. Let us stand as we have always stood—together."

These were the inspiring words with which Mrs. Kuhring ended her beautiful address on some of her experiential address on some of her experiential to return that he would be permitted to return the continuous continuous

From Where's It" New Chorus!

The election of officers resulted as follows:

Mrs. Kuhring—President.

Mrs. L. P. D. Tilley—Second Vice-president.

Mrs. L. P. D. Tilley—Second Vice-president.

Mrs. George McAvity—Third Vice-president.

Miss Clara O. McGivern—Treasurer.

Corresponding Secretary—Mrs. Melrose

Executive—Mrs. G. F. Smith, Mrs. James F. Robertson, Mrs. H. S. Bridges, Mrs. R. T. Hayes, Mrs. John McAvity, Mrs. H. Lawrence, Mrs. Beatteay, Mrs. W. H. Shaw, Mrs. Beatteay, Mrs. W. H. Shaw, Mrs. Beatteay, Mrs. W. H. Shaw, Mrs. Richard O'Brien, Miss Grace Leavitt, Mrs. J. R. Vanwart.

The officers were all re-elected.

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